

INNOVATIVE CLINICAL TRIAL DESIGNS WELCOMED BY REGULATORS BUT WHAT ABOUT THE PAYERS?

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ISPOR Glasgow

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SPEAKERS AND AGENDA



Leanne Larson

VP & Global Head of
Observational Research,
PAREXEL Intl

*Overview of innovative trial
designs*



Andrew Walker

Health Economist,
Robertson Centre for
Biostatistics

*UK payer
perspective*



Detlev Parow

Head of Health Care
Management, DAK
Gesundheit

*DE payer
perspective*

*on P&R issues
for drugs
utilizing these
new clinical
trial designs*

Each panelist will speak for 10 minutes and this will be followed by a 15-minute panel discussion, and 15 minutes of Q&A from the audience



DUBLIN, IRELAND

INNOVATIVE CLINICAL TRIAL DESIGNS

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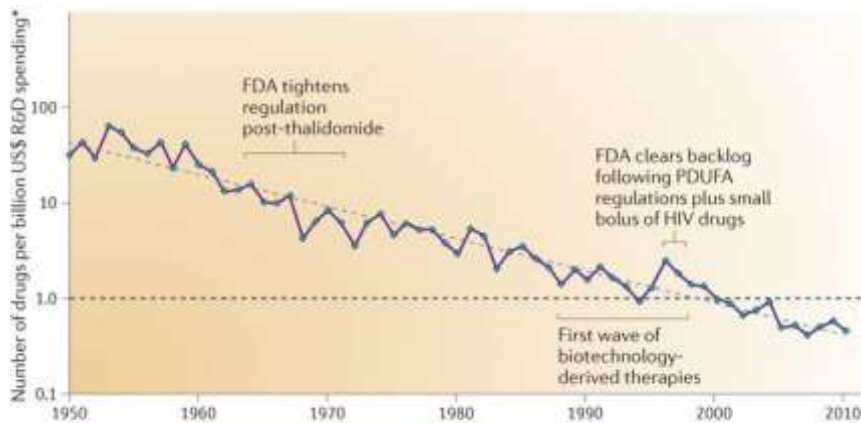
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THERE IS A LONG-STANDING DECLINE IN PHARMACEUTICAL R&D PRODUCTIVITY...

Eroom's Law of Pharmaceutical R&D

Inflation-adjusted trend in R&D efficiency¹



SOURCE: ¹Scannell et al. Nat Rev Drug Discov. 2012 Mar 1;11(3):191-200..

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... WHICH HAS DRIVEN NEW APPROACHES OF STUDY DESIGNS...

Innovative clinical trial designs - overview

1	Adaptive	Allows modifications to the trial after its initiation
2	Umbrella	Test multiple drugs on a single disease
3	Basket	Test a single drug across multiple diseases
4	Hybrid	Integrate prospective and retrospective data

These trial designs are not mutually exclusive – e.g. umbrella trials often have the flexibility to add/drop sub-trials (i.e. are also adaptive in nature)

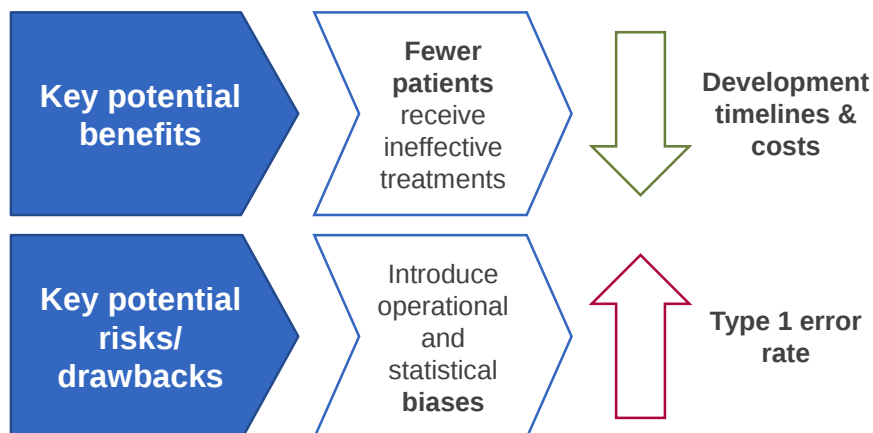
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...WHICH OFFER THE POTENTIAL TO MAKE DRUG DEVELOPMENT MORE EFFICIENT

Innovative clinical trial designs – key benefits and drawbacks

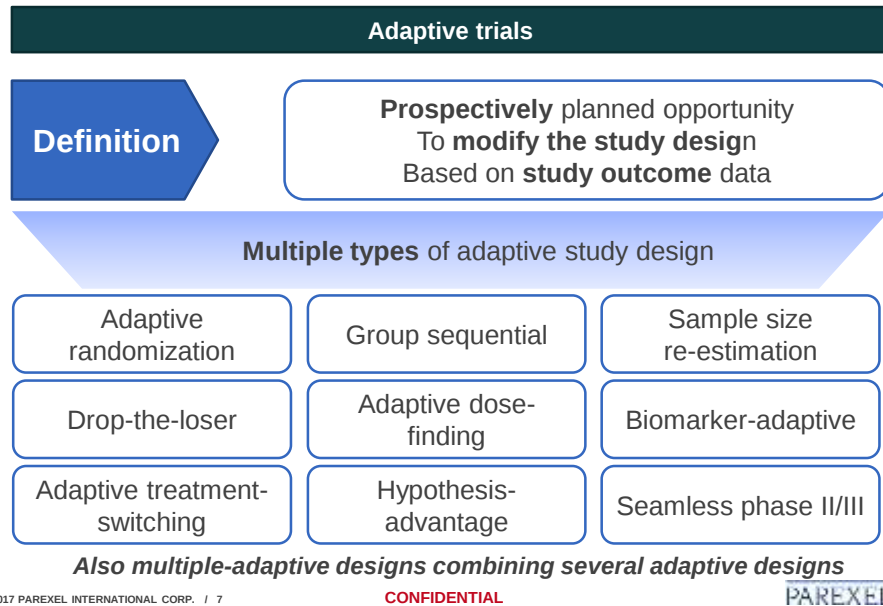


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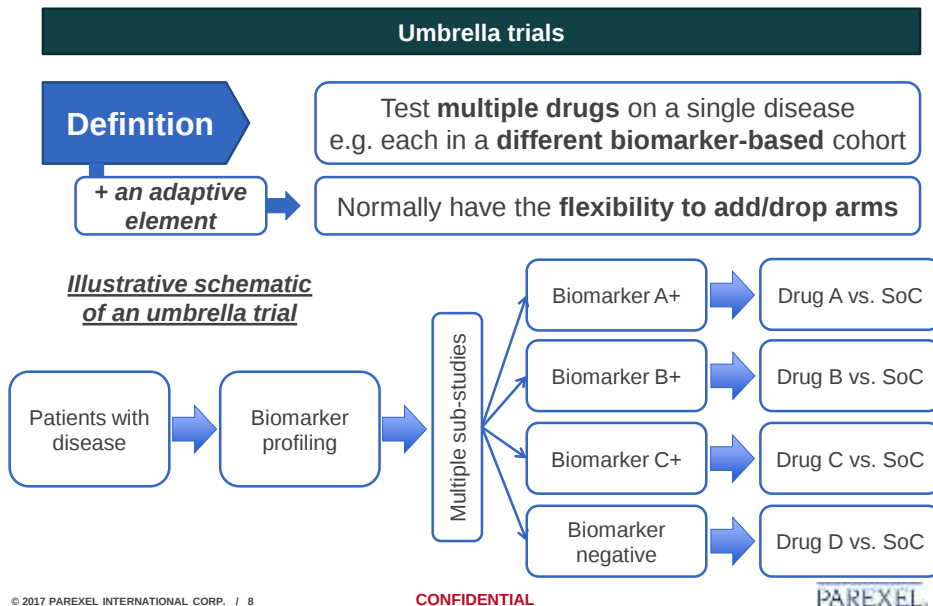
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ADAPTIVE TRIALS ARE POTENTIALLY THE MOST WELL RECOGNISED OF THESE INNOVATIVE TRIALS...



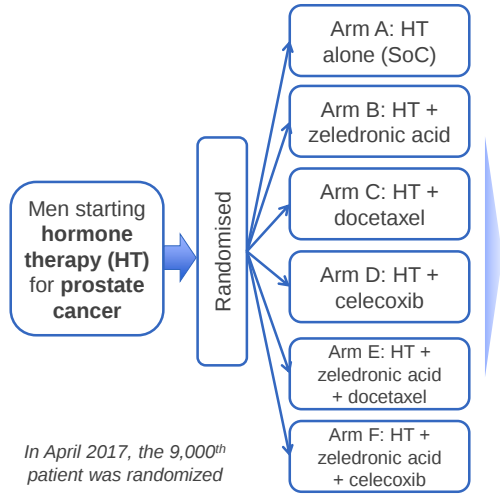
... ALONGSIDE UMBRELLA TRIALS WHICH ALLOW THE TESTING OF MULTIPLE DRUGS FOR A DISEASE



THERE ARE SOME NOTABLE EXAMPLES OF THESE INNOVATIVE TRIAL DESIGNS IN PRACTICE...

STAMPEDE trial, an adaptive umbrella trial

STAMPEDE began in 2007 as below



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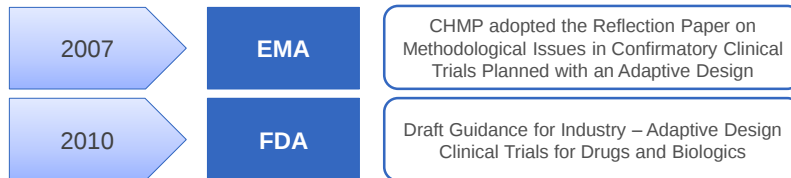
Key trial adaptations / results

Date	Update
Apr 2011	Arms D & F closed based on interim analysis results
Nov 2011	Arm G (HT+abiraterone) added
Jun 2013	Arm H (HT+RT) added (in M1 patients only)
Jul 2014	Arm J (HT +enzalutamide +abiraterone) added
May 2015	Arm C results – +docetaxel improves OS => new SoC
Apr 2016	Arm B&E results – +zoledronic acid not improve OS
Sep 2016	Arm H closed based on interim analysis results
Sep 2016	Arm K (HT+metformin) added (in non-diabetics only)
Jul 2017	Arm G results +abiraterone improves OS

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... AND REGULATORS HAVE ISSUED GUIDANCE CAUTIOUSLY WELCOMING ADAPTIVE TRIAL DESIGNS...

FDA and EMA regulatory guidance on adaptive trials



Guidelines helped **clarify the regulatory position and concerns** on adaptive trials (which focussed primarily on the confirmatory phase)

Tone perceived as **cautiously welcoming** and guidance as generally received fairly positively by industry

Such guidance is key - otherwise the **risk & uncertainty** is too great

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... HOWEVER PAYERS ARE INCREASINGLY BECOMING THE MAJOR HURDLES TO PATIENT ACCESS...

Evidentiary divergence – recent trends



Understanding the **payer perspectives** on these innovative trials designs and how these could **impact reimbursement** of new therapies will be key to understand

UK HTA PERSPECTIVE

Andrew Walker
Andrew@salusalba.com

Yet another source of uncertainty.

Oh GOOD.

How do we respond?

TWO EXAMPLES TO CONSIDER

Example of BASKET

Treat cancer patients with a common genetic mutation
Multiple primary cancer sites
Single arm clinical study
N<100 in total
For some primary cancer sites n=1
ORR endpoint

Example of ADAPTIVE

(Ultra) Orphan disease
Two major manifestations (A,B)
Start with mainly B (n=30)
Expansion cohort mainly A (n=50)
Emerging Q: are patients with BOTH A and B the best target?

HTA AGENCIES ALREADY COPE WITH CHANGE

Acknowledge HTA and Payers are
DIFFERENT

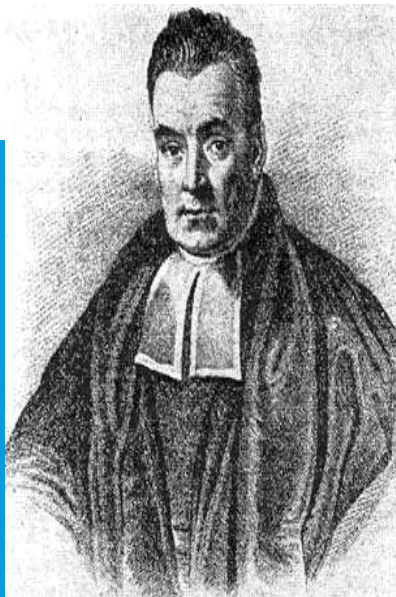
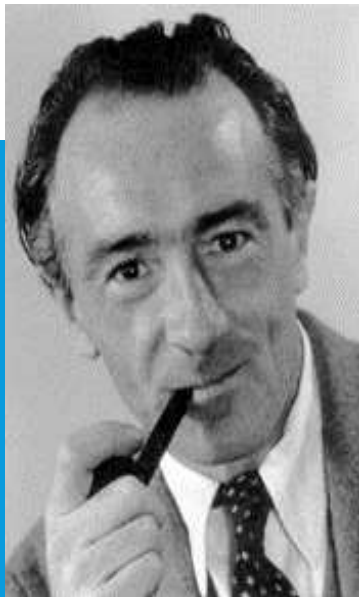
All HTA decisions are made under
uncertainty

HTA agencies already face:

Licenses issued on the basis of
conditional approval

Surrogate endpoints that work for
licensing but are of uncertain value

Shifting attitude on role of
equipoise/RCT – cope with increasing
number of non-comparative studies



COPING WITH UNCERTAINTY AT NICE

'Single arm' clinical study only

Examples in classical HL (nivolumab), anaplastic (brentuximab) and Waldenstrom's (ibrutinib)

Match to control cohort and / or new indirect comparison methods

All given some access

Managed access agreements

Nine examples of guidance issued or in final draft

Typically letting OS data collected in main study mature

Also collecting treatment duration in practice

Typically 2- 4 years to report

Interpretation: even high levels of uncertainty can be acceptable with the right techniques and tools

But will this apply to innovative study designs?

Health Technology Assessment in the Context of Adaptive Pathways for Medicines in Europe: Challenges and Opportunities

JC Bouvy¹, P Jonsson¹, C Longson¹, N Crabb¹ and S Garner¹

DOES HTA
RECOGNISE
THE NEED
FOR AP
DESIGN?

At director level, maybe yes

At committee member level, probably no

Why?

Systematic attempt to lower evidence standards

Early access for commercial reasons

A way for companies to have their cake and eat it

Shift risks and R&D costs onto the taxpayer

ARE SOME ADAPTATIONS LESS UNACCEPTABLE?

Candidates:

Expansion cohort? Yes, HTA considers patients who match license

Dose changes? Yes, same logic, match the license

Primary endpoint? Hmm, could be seen as a weakness, may depend on reason for the change e.g. fell short of expectations

Explanation of need for adaptation and perceived motive will matter

MORE EFFICIENT DESIGN?

- Unintended consequences: lower R&D costs, lower prices
- Might be conditional HTA acceptance but lower price expected and will this ever be restored? Plus delay in negotiating
- Key issue: who selects adaptations and on what basis – in pursuit of 'science' or 'profit'?
- Incentivise speculative behaviour – try it in very broad population, can always change it

I predict UK HTA will start from the
license

and will be quite pragmatic in considering
all the evidence

but there will be a price to pay in terms of
willingness to accept a higher and less
certain cost per QALY

ADVICE FOR COMPANY

- Early engagement with HTA organisations
- See things from their point-of-view, at least when you rehearse
- Be warned this involves listening as well as explaining
- Might hear things are no as simple as internal company logic suggests
- There are pragmatic attitudes out there, but not at any price
- Expose the company to realistic external attitudes early & often



EFPIA 2016 Annual European Congress
2-4 November 2016 | London, UK

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Innovative Clinical Trial Designs

Welcomed by Regulators but what about the Payers?

Disclaimer: Statements and opinions expressed in this presentation are sole views of the presenter. They are not necessarily the opinion or position of DAK-Gesundheit and could not be regarded as an official statement.
Glasgow, November 8th 2017

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Dr. Detlev Parow, MBA, DAK-G

DAK-Gesundheit: Germany's longest-standing and third-largest SHI company is a quality leader

- Germany's third largest nationwide statutory health insurance company
- 5.9 million insured, (approx. 8.0% market share)
- Annual expenditures: EUR 20.0 billion in health insurance
- **Drug spending: EUR 3.8 billion (approx. 11% of GKV drug costs)**
- MedTech spending: approx. EUR 2.1 billion (estimate based on DAK-G, BMG and MVMed Data)



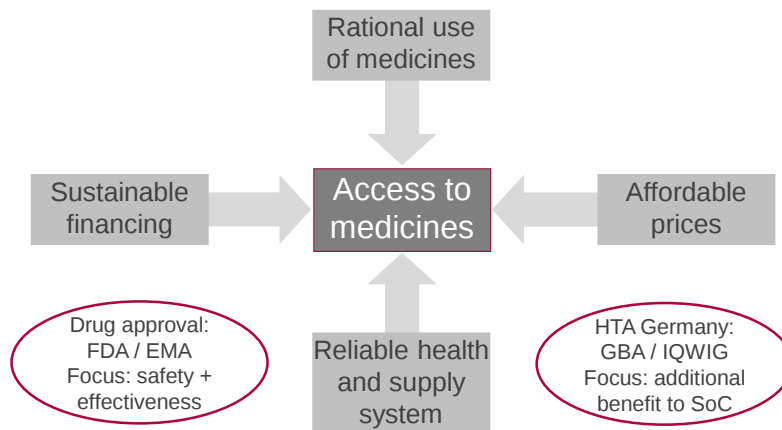
The good old ancient times:
Drugs were cheap, effective and cure instantaneously



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The long term healthcare goals are clear:
Patients need access to healthcare and medicines

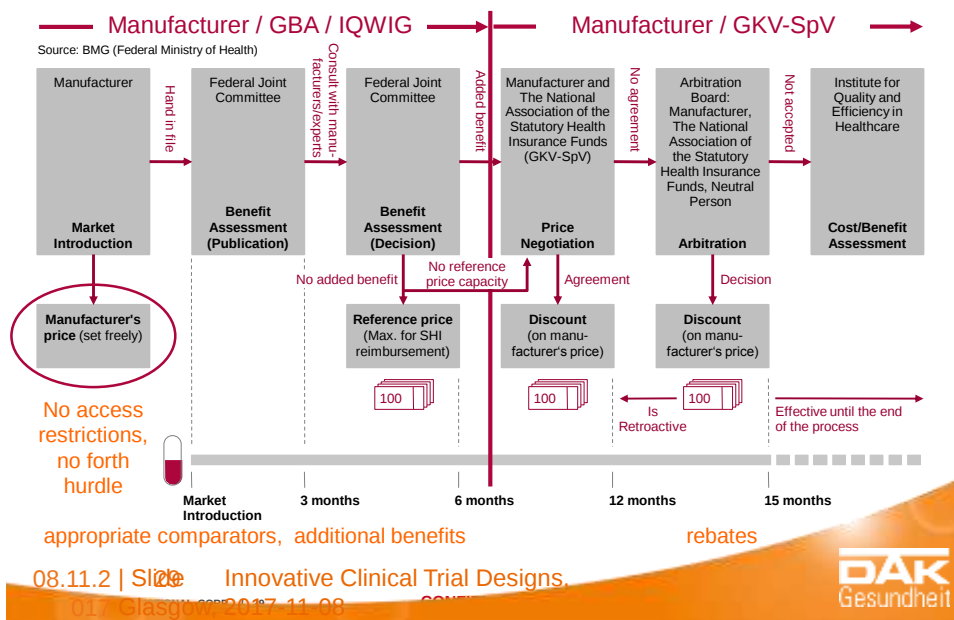


Source: WHO, The World Medicines Situation, 2004, modified by Ian Talmage, adapted by me

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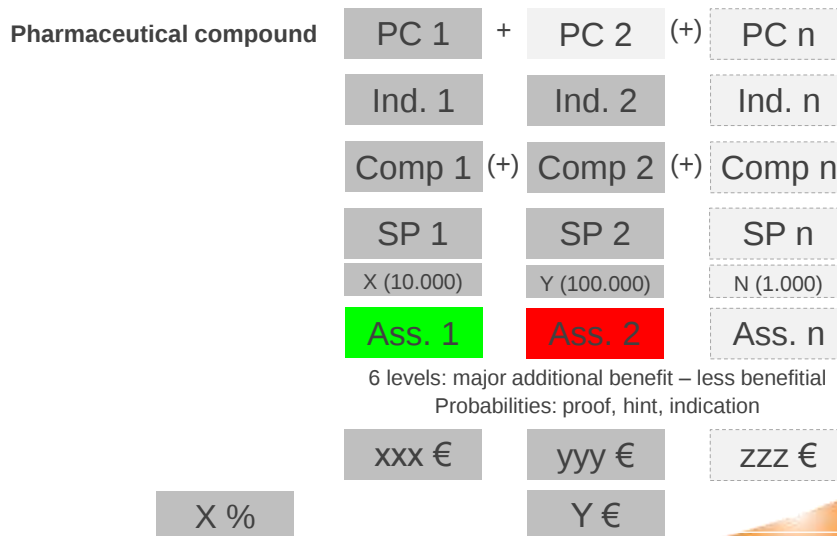
AMNOG was designed to prevent the problem of pushing the healthcare system beyond its financial limits



The GBA's / IQWiG's AMNOG-assessment is based on active pharmaceutical compound, indication and comparator

- One active pharmaceutical compound (or combination) / one indication
- Appropriate comparator (SoC / maybe several / maybe different)
- Differentiation of study population in several subgroups
- Different aspects of the assessment
 - Mortality
 - Morbidity
 - Side-effects / adverse effects / drug safety
 - Quality of life
- Objective: to define the additional benefit compared to SoC
- Different levels of additional benefit
 - Less, no, not quantifiable, minor, considerable, major additional benefit
- Different evidence categories
 - proof, indication, hint, based upon the number and characteristics of studies provided

The schematic diagram of AMNOG is complex: AMNOG reality is even more complex



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The Institute for Quality and Efficiency in Health Care favours RCTs for the assessment of drug interventions

IQWiG Institut für Qualität und
Wirtschaftlichkeit im Gesundheitswesen
Institute for Quality and Efficiency in Health Care

Institut für Qualität und

Randomization is the best currently available instrument to minimize bias. In RCTs the fundamental requirements for a proof of causality are given. Other types of studies as RCTs are not usually suitable for a proof of causality.

The randomized controlled trial is the gold standard in the assessment of drug interventions. Usually RCTs are possible and practically feasible. Only in exceptional cases non-randomized intervention studies or observational studies may be taken into account.

Algorithm 12.0.0.15.0

General Methods 5.0 (German version only)
published 10th July 2017

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The Institute for Quality and Efficiency in Health Care favours RCTs for the assessment of drug interventions



Only randomized controlled trials, based on the random assignment of subjects, sufficiently ensure that known and unknown patient characteristics that interfere with or distort a fair comparison of two or more medical interventions are equally distributed. ... even with a high degree of innovation dynamics, evaluations of the benefits and harms of medical methods and products can be based on robust evidence for the protection of patients.

Lange S, Sauerland S, Lauterberg J, Windeler J:
The range and scientific value of randomized trials—part 24 of a series on
evaluation of scientific publications. Dtsch Arztebl Int 2017; 114: 635–40.
DOI: 10.3238/arztebl.2017.0635

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Innovative clinical trial designs – overview: How does this fit to GBA / IQWiG scientific approach

1	Adaptive	Yes: if modifications are already defined in study design
2	Umbrella	Yes: as long as each arm is sufficiently powered vs. SoC
3	Basket	Yes: as long as each indication is sufficiently powered vs. SoC
4	Hybrid	No: Integration of prospective and retrospective data is no RCT

Stolen from: Leanne Larson, VP & WW Head, Real-world Evidence Strategy, PAREXEL Intl

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**Thank you for your attention.
Don't hesitate – lets talk about it!**

Innovative Clinical Trial Designs, Glasgow, 2017-11-08