



**Workshop: Evidencias del Mundo Real
en la Toma de Decisiones en Salud**

ISPOR Latin America
Sao Paulo, 17 de Septiembre de 2017



Presentador	
Nahila Justo, Mapi Sweden AB y Karolinska Insitute	PRESENTATION OF THE PROJECT AND THE SPEAKERS. BASIC CONCEPTS AND CROSS-COUNTRY COMPARISONS
Sebastián García Marti, Instituto de Efectividad Clínica y Sanitaria (IECS)	REAL WORLD EVIDENCE IN ARGENTINA
Manuel Espinoza Sepúlveda, Pontificia Universidad Católica de Chile	USO DE LA EVIDENCIA DEL MUNDO REAL (RWE) EN LA TOMA DE DECISIONES EN SALUD: EL CASO DE CHILE
Prof. Diego Rosselli, Pontificia Universidad Javeriana de Colombia	REAL WORKS EVIDENCE IN COLOMBIA



Conflicts of Interest Disclosure

- I have provided consultancy services to a number of pharmaceutical companies. **Mapi Group**, the company for which I work, has commercial engagements with them for scientific and consultancy services
- The sponsor of the Latin American Workshops *Use of RWE in Healthcare Decision Making* is **Novartis Pharmaceuticals Corporation**
- The funding for my participation in this conference has been provided to Mapi Group by **Novartis Pharmaceuticals Corporation**

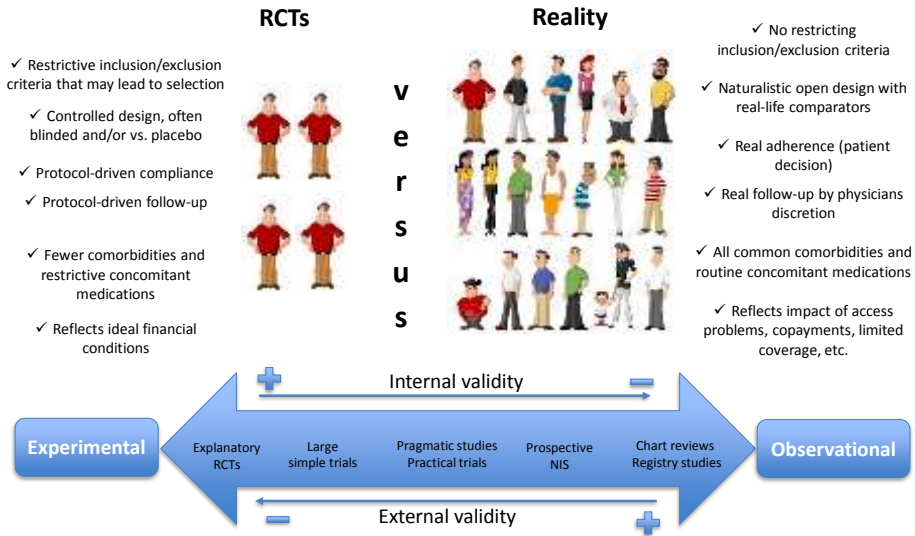


Background and objectives

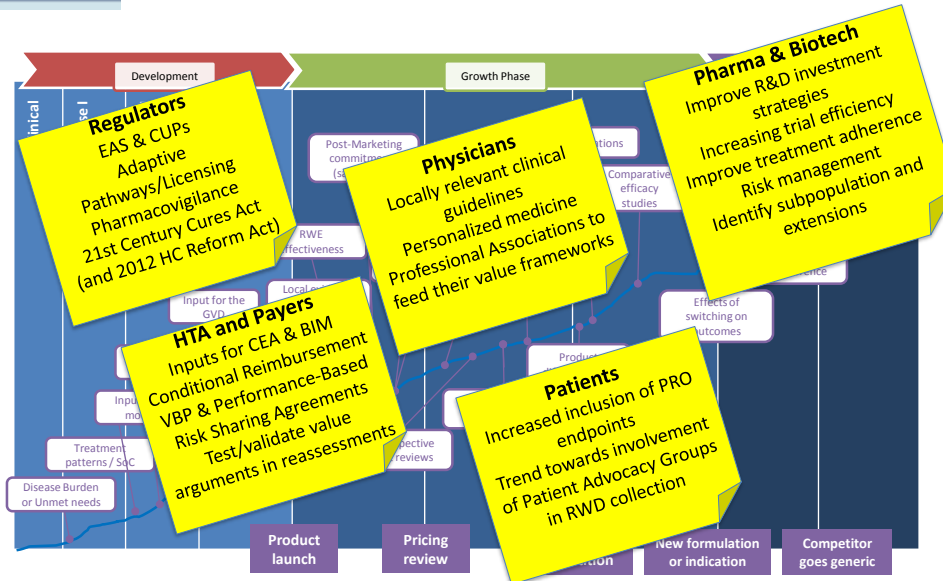




Why is it so important to count on RWE as well?



Uses of RWE





Uses of RWE



No use by regulators
 Limited use in HTA (until recently non-binding) → SUR & SUR & Sistema de Tutelaje de Tecnologías Sanitarias Emergentes Limited use in coverage decisions but this is rapidly changing
 Main promoter of RWE use are the pharmaceutical industry and academia



No use by regulators
 Used in HTAs but results are not always binding
 Multiple users (government, insurance, pharma) in price negotiations



Superintendence of Health uses RWE to support auditing
 Limited use in HTAs (clinical and economic)
 Main promoter is academia



No use by regulators
 Used in health decision making, especially pertaining to coverage (DANE)
 Multiple national or large scale surveys and national statistics



Challenges



Normative barriers: Difficulties with information security and data integrity
 Technical barriers: few databases not regularly updated, non-harmonized codification and no longitudinal follow-up of patients across levels of care
 Trust issues and fragmentation



Available RWD not centralized. Fragmented system generate fragmented data
 Absence of common indicators' definitions and harmonized coding
 Variation in data quality and no longitudinal follow-up of patients' Still insufficient experienced scientist to analyze the data



Hurdles to set SIDRA project
 Scarce resources allocated to fund RWE research lack of good quality sources of information in relevant areas
 Lack of stewardship of the MoH to drive the production of relevant evidence



The capacity of decision makers, including government, insurers, and health providers, to analyse all this information is limited
 Governmental publications do have the descriptive data but no further analyses



Opportunities



The OS will start monitoring the use of certain high-cost technologies (R 370)
Extension of the use of EMRs
Data linked to reimbursement and payment is more detailed and of better quality, especially in the private sector



The vertical integration of insurance companies and healthcare providers create opportunity for complete data repositories.
Some successful initiatives (like Amil in Oncology) have awakened interest



Use in HTA submissions is increasing
Increasing use of RWE in HTAs will promote industry to generate the data
Progressive improvements in data quality
Innovative experiences are improving healthcare provision (and outcomes)



RWE is available from longitudinal data from surveys and registries
Data are freely accessible for any research group interested in further statistical analyses