

Considerations for the Development of Treatment Efficacy/Benefit Attributes and Levels in Patient Preference Studies

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Background

- Regulatory authorities (e.g., Food and Drug Administration [FDA]) continue to highlight the importance of collecting patient experience data (PED) alongside establishing guidance on how to meaningfully collect PED and implement into decision-making; namely the FDA's Patient-Focused Drug Development (PFDD) initiative.¹
- Patient Preference Information (PPI) collected using fit-for-purpose stated patient preference methodologies may inform all stages of the medical product life-cycle (MPLC).²
- The value of PPI is becoming increasingly recognised by regulatory authorities in the context of benefit-risk evaluation, demonstrated by recent guidance by FDA,³ and approvals by the European Medicines Agency (EMA).⁴
- Treatment efficacy and the likelihood that treatments will deliver a favourable outcome (benefit) are critical considerations for patients, HCPs and healthcare decision-makers.

Aims

- A breadth of best methodological practice recommendations and regulatory guidance exist for the design and conduct of patient preference studies (PPS). However, the development and incorporation of efficacy attributes into PPS presents unique challenges, given:
 - The diversity of efficacy outcomes in clinical studies including clinical events (e.g., mortality), patient-reported outcomes (e.g., pain and functioning), or relevant surrogates.
 - Trials often examine the effect of treatment on multiple efficacy endpoints.
 - Supportive data and statistical analysis of endpoints may vary (e.g., time-to-event, proportion of responders, mean change in scores)
- Common challenges and considerations in designing efficacy attributes are presented, to support methodological robustness and mitigate risk of confounding effects.

Concluding perspectives:

- The identification, development, implementation, and interpretation of efficacy attributes in patient preference studies necessitates a systematic, evidence-based process.
- Collecting and incorporating the patient perspective into preference survey design is paramount towards ensuring any efficacy attributes developed are fit-for-purpose.
- Preference studies intending to inform regulatory benefit-risk evaluation should consider early and continual engagement with regulatory bodies to ensure alignment is sought regarding the application of intended outputs, and to align on considerations or suitability of efficacy attributes.

1. SELECTING AN EFFICACY ENDPOINT

- In efficacy-focused PPS, researchers are tasked with devising attribute(s) which adequately represent and effectively communicate the desired endpoint(s) to the intended population.
- If relevant to the study objectives, efficacy attributes should align with the priorities of any decision-makers and stakeholders that the study outputs are intended for.⁵
- Clinical trials can include several efficacy measures in the endpoint hierarchy.

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KEY CHALLENGE

PPS which aim to measure preference for efficacy endpoints across **comparator therapies** (e.g., investigational, competitor, standard of care) may find that **trials have utilised different efficacy endpoints** and/or applied different **endpoint definitions**.

Researchers may consider if a combined/composite attribute is appropriate	
ADVANTAGES	<ul style="list-style-type: none">A composite attribute may be an effective compromise in instances where endpoint definitions are relatively comparable (i.e., composite attribute incorporates all pertinent information relevant to patients, the clinical field, and decision-making stakeholder[s]).For PPS involving combination therapies (e.g., 2 or more treatments are presented within each hypothetical treatment option), combining allows for 1 single attribute to be included.
CONSIDERATIONS	<ul style="list-style-type: none">A diligent approach must be taken to ensure aspects of all endpoints are adequately represented and not misrepresented (posing potential risk of bias that could invalidate outputs and limit generalisability of findings).Expert clinical input is strongly advised to ensure combining endpoints is an appropriate and clinically valid approach to take.

- PPS that intend to profile a range of treatment options may need to examine the efficacy data available for all options, with final selection being dictated by the availability of data.

KEY TAKEAWAY

PPS should ideally avoid measuring preference for multiple efficacy endpoints in a single experiment, especially if endpoint definitions are similar or intrinsically related; to avoid illogical combinations and limit attribute inter-dependence.

2. FRAMING OF AN EFFICACY ATTRIBUTE

- The manner in which an attribute is framed and communicated in a PPS is of critical importance, and vital to the ultimate interpretation of preference outputs.
- There are common challenges faced when attempting to ensure communication and framing of efficacy attributes is effective, often depending on the complexity of the specific endpoint definition and the needs of the intended population.

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KEY CHALLENGE

Efficacy attributes may either be framed **positively** (e.g., survival) or **negatively** (e.g., mortality); and this framing is known to influence patient preferences.⁶

Researchers must therefore diligently select the most appropriate communication format to minimise bias and mitigate untoward framing effects.^{7,8}

2. FRAMING OF AN EFFICACY ATTRIBUTE - *continued*

CONSIDERATIONS
<ul style="list-style-type: none">For most PPS (particularly studies informing benefit-risk profiles), it is advised to align framing with the existing or expected endpoint definitions and data.Researchers should also consider aligning framing/expression of efficacy attributes to reflect how information is typically conveyed to patients in real-world treatment settings (e.g. drug labelling, patient-focused materials, and/or clinical practice discussion).For investigational therapies, whereby the patient population is not expected to be familiar with the efficacy endpoint definition, additional supplementary training may be required to facilitate upskilling and ensure participants respond to choice tasks in a well-informed manner.Well-designed and pre-tested educational tools such as videos or descriptive imagery may prove useful to support consistent interpretation and account for sample variation in health literacy and numeracy.

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KEY CHALLENGE

Efficacy/survival outcomes are often a **highly influential** aspect of treatment decision-making, such as in cancer populations.⁹ Researchers must identify and address potential **dominating attributes/grounding effects**.

CONSIDERATIONS	
EARLY IDENTIFICATION OF DOMINANT EFFECTS	<ul style="list-style-type: none">For all PPS (particularly studies informing benefit-risk) early patient insights may be critical in ensuring the study design is appropriate for the specific research question.Early identification of potential attribute dominant effects is vital to ensure such effects can be handled and accounted for in the PPS design and analysis plan.
RE-EVALUATE INCLUSION OF AN EFFICACY ATTRIBUTE	<ul style="list-style-type: none">Researchers may consider not including efficacy in a PPS if not considered a key focus or relevant to the research question.In these instances, efficacy must be held constant as part of upfront task assumptions to control for any unmeasured influence on preference.
CONSIDER EXPERIMENTAL DESIGN APPROACHES	<ul style="list-style-type: none">Experimental design can be constructed to mitigate, or account for, any dominant attributes. For example:<ul style="list-style-type: none">Two versions of each choice task may be shown – with and without efficacy, to observe the interactions efficacy could have on relative importance of attributes and trade-offs.The ordering of attributes in a choice task may be systematically varied.However, such approaches may increase task burden and impact the quality of the data.

References: [1] US Food and Drug Administration (FDA). Patient-Focused Drug Development: Collecting Comprehensive and Representative Input - Guidance for Industry, Food and Drug Administration Staff, and Other Stakeholders. <https://www.fda.gov/media/139088/download>. 2020. [2] The PREFER consortium (2022). PREFER Recommendations: Why, when and how to assess and use patient preferences in medical product decision-making. Zenodo. DOI: 10.5281/zenodo.6470922 [3] US Food and Drug Administration (FDA). Benefit-Risk Assessment for New Drug and Biological Products Guidance for Industry. October 2023 [4] European Medicines Agency (EMA) Committee for Medicinal Products for Human Use (CHMP). Assessment report. Litfulo. 20 July 2023 [5] Bridges JFP, de Bekker-Grob EW, Hauber AB, et al. A roadmap for increasing the usefulness and impact of patient-preference studies in decision making in health: a good practices report of an ISPOR task force. Value Health.2023;26(2):153–162. [6] Levin IP, Schneider SL, Gaeth GJ. All frames are not created equal: a typology and critical analysis of framing effects. Organ Behav Hum Decis Process. 1998;76(2):149–88. [7] Mühlbacher, A.C., de Bekker-Grob, E.W., Rivero-Arias, O., Levitan, B. and Vass, C., 2024. How to Present a Decision Object in Health Preference Research: Attributes and Levels, the Decision Model, and the Descriptive Framework. The Patient-Patient-Centered Outcomes Research, pp.1-12. [8] Patient Preference Information – Voluntary Submission, Review in Premarket Approval Applications, Humanitarian Device Exemption Applications, and De Novo Requests, and Inclusion in Decision Summaries and Device Labeling. Guidance for Industry, Food and Drug Administration Staff, and Other Stakeholders. Issued August 24, 2016. [9] Collacott H, Soekhai V, Thomas C, Brooks A, Brookes E, Lo R, Mulnick S, Heidenreich S. A Systematic Review of Discrete Choice Experiments in Oncology Treatments. Patient. 2021 Nov;14(6):775-790. [10] US Food and Drug Administration (FDA). Presenting Quantitative Efficacy and Risk Information in Direct-to-Consumer (DTC) Promotional Labeling and Advertisements. Guidance for Industry. June 2023.