Assessing relationships between the Canadian Agency for Drugs and Technologies in Health (CADTH) revised ICERs and price reductions, and the recognized unmet need and clinical benefit

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OBJECTIVES

- To review the Canadian Agency for Drugs and Technologies in Health (CADTH) recommendations for non-oncology drugs submitted from January 2021 to December 2022; and
- To understand the relationship between CADTH's revised ICERs and consequent price reduction analysis, and the unmet need and clinical benefit, as recognized by the HTA review committee.

CONCLUSIONS

CADTH's revisions to sponsor submitted economic models resulted in Incremental Cost-Effectiveness Ratios (ICER) that were more than two times higher than the sponsor's base case, leading to significant price reduction recommendations for new drugs.

The majority of submissions with a clear clinical benefit and/or addressing an unmet need, as acknowledged by CADTH were subject to price reduction recommendations of \geq 70%.

The practice by CADTH of revising the Sponsor's base case ICER upward, with a Willingness To Pay (WTP) ceiling of \$50k/QALY is driving the price reduction expectations prior to pan Canadian Pharmaceutical Alliance (pCPA) negotiations.

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Chakrapani Balijepalli and Lakshmi Gullapalli are shareholders of Pharmalytics Group which has been contracted by AbbVie Canada to complete this work and both declare no conflicts of interest outside of this work. Joyce Li is a former employee of Pharmalytics Group and declares no conflicts of interest. Emily Mathers and Amnah Awan are employees of AbbVie Canada. Simon Ferrazzi is a consultant to AbbVie Canada and declares no conflict of interest.



INTRODUCTION

- willingness to pay (WTP) threshold for reimbursement recommendations.
- per Quality-Adjusted Life-Year (QALY).
- oncology drugs requesting a reimbursement review.
- debate.

RESULTS

Figure 1. Sponsor and CADTH Reported Base-Case ICERs for all and rare disease submissions



Overall submissions

- conditions (i.e., positive recommendations).
- ICER estimate.(\$475,196/QALY vs \$206,439/QALY). *Figure 1*

Rare disease submissions

\$907,578/QALY vs \$358,763/QALY. *Figure 1*

Figure 2. Sponsor and CADTH Reported Base-Case ICERs according to Clinical benefit



Submissions with clear clinical benefit

Figure 2

• CADTH does not have an official published incremental cost-effectiveness ratio (ICER)

• However, recent CADTH recommendations are referring to a WTP threshold of \$50,000

• Since late 2020, CADTH is using this threshold to recommend price reductions for non-

• The applicability of WTP thresholds for price reduction recommendations is a topic of

METHODS

• Between 2021-2022, CADTH assessed 72 unique submissions for non-oncology products, of which 60 (83%) were recommended for reimbursement with or without

• For the submissions with a positive recommendation, the median ICER according to CADTH's revised base case was more than twice that of the sponsor provided base case

• Of the 72 unique submissions, 30 (42%) were for rare disease indications, of which 26 (87%) received a positive recommendation. In this group of 26, median ICER according to CADTH's revised base case vs. sponsor provided base case estimate was

• In 46 of the 72 submissions, CADTH noted a clear clinical benefit (i.e., no mention of uncertainty in efficacy in the clinical review report); all 46 received a positive reimbursement recommendation. The median ICER according to CADTH's revised base case was more than 3x that of sponsor's base case ICER estimate (\$423,392/QALY vs \$134,117/QALY).

Figure 3. Price reductions for submissions with positive recommendation that reported price reduction data



Overall submissions

Rare disease submissions

 \geq 70% off the list price.

Submissions with an unmet need according to CADTH

Submissions with clear clinical benefit according to CADTH

off the list price.

DISCUSSION

- pCPA.

• We reviewed reimbursement recommendation reports for non-oncology drugs assessed by CADTH from January 2021 to December 2022.

• In the assessments with a CADTH recommended price reduction range, the lower bound of the range was chosen to stratify the assessment into a specific category. • Submissions with no ICER values were excluded from the ICER analyses.

• Over 50% of all positive submissions received a price reduction of \geq 70%. Figure 3

• Most of the rare disease submissions (71%) had a price reduction recommendation of

• In 63% of submissions a price reduction of \geq 70% off the list price was recommended.

• Slightly over 50% submissions (53%) had a price reduction recommendation of ≥70%

• CADTH reanalysis of manufacturer pharmacoeconmic (PE) models is leading to at least a doubling of the sponsor ICER

• The significantly higher CADTH ICERs (due to differences in model assumptions) are then used by CADTH in deriving their price reduction recommendations.

• Most drugs with a clear clinical benefit and addressing an unmet need, according to CADTH, are being subject to price reduction recommendations of \geq 70%.

• The practice of revising ICERs' and using a \$50k/QALY threshold sets a public reimbursement anchor point that may be referenced in net price negotiations with

• Alternative reporting methods using multiple WTP thresholds alongside unmet need and clear clinical benefit should be considered. Consultative dialogue with sponsors prior to and during the submission process should be explored to raise the quality and transparency of CADTH ICER re-analyses.