

Thoughts from a Decision-Maker (One of Many)

Laura Lee Johnson, PhD
Director, Division of Biometrics III
Office of Biostatistics
Office of Translational Sciences
Center for Drug Evaluation and Research (CDER)

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The views expressed in this presentation are those of the speaker, and do not necessarily represent an official FDA position

ISPOR Framework

Context

Purpose

Population

Method

Impact

Considerations



FOCUS ON THE
PURPOSE



WHAT DOES THE
DECISION MAKER
NEED AND WHAT WILL
THEY FIND USEFUL



BUDGET TIME TO TALK
TO DECISION-MAKERS
(REGULATOR, HTA,
ETC.)

Context, Purpose, Impact



Talk to your expert consultants before talking to the decision-maker [do not delay talking directly to the decision makers]



There is a lot of other information a decision-maker is also considering



Excellent study not relevant to our questions

<https://www.fda.gov/about-fda/cdrh-patient-science-and-engagement-program/patient-preference-information-ppi-medical-device-decision-making>

<https://www.fda.gov/drugs/development-approval-process-drugs/cder-patient-focused-drug-development>

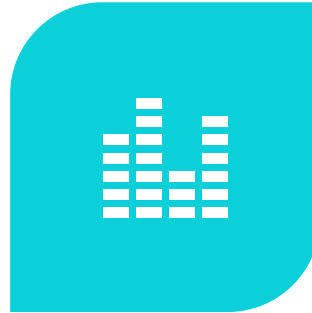
Thoughts Beyond “Come Talk to Us”

- Not just the answer or the results
 - Justify decisions
 - What compromises were made? Why?
 - Documentation
 - Decide not to do the study? Why?
- If you want comments on your study, ask a question about it
 - [CDER: might be a WRO Type C meeting]
 - [CDRH: pre-submission process; CDRH Patient Science & Engagement team]
 - Submit the protocol (with a question)
 - CRO? Consultant?
 - Ask for the exact comments/advice letter from FDA/the decision-maker
 - “Strongly recommend” “Recommend”
- Do not need to do everything in one study

Helpful Questions



WHO MAKES THE DECISION?



WHAT ARE THEY WEIGHING
AND WHY?



WILL YOUR STUDY HELP THEM
MAKE THE DECISION THEY
NEED TO MAKE?

Participants' Time Matters:

Use methods that can answer the questions
decision makers are trying to answer



PURPOSE



PRINCIPLES



SCIENCE



U.S. FOOD & DRUG
ADMINISTRATION