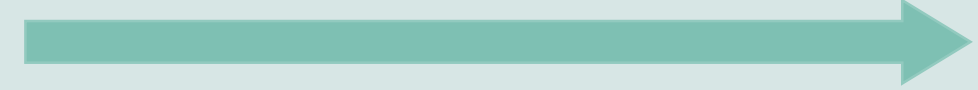


INTRODUCTION

- There are several estimates about the importance of the different sectors in the funding of R&D for new health technologies. Estimates of the amount of **public investment** in pharmaceutical R&D range between one and two thirds of the total investment. An argument often raised is that **the public pays twice**, once when governments invest in R&D and again when they purchase the new technology.
- In this study we aimed to produce a **theoretical framework to guide researchers and policy makers** on the potential **impact** (expected or unexpected) of **public sector policies**, decisions and incentives at distinct points on a product's life cycle **on future R&D**.
- The framework will be a **guide classifying the kinds of public investments that can be relevant to the design of public policies**, including P&R negotiations for health technologies.

METHODS

We have structured our framework in the 2 building blocks you can see here  (including sub-divisions A and B within block 2)

Building blocks informed with **ad-hoc literature searches (including peer reviewed and grey literature)**. We relied on the **knowledge of the co-authors** to identify the key sources to consider, together with the knowledge of a group of nine thought leaders that joined a **Scientific Steering Committee**.

1 Research, development and evidence generation over the product life cycle (see figure 1 below)

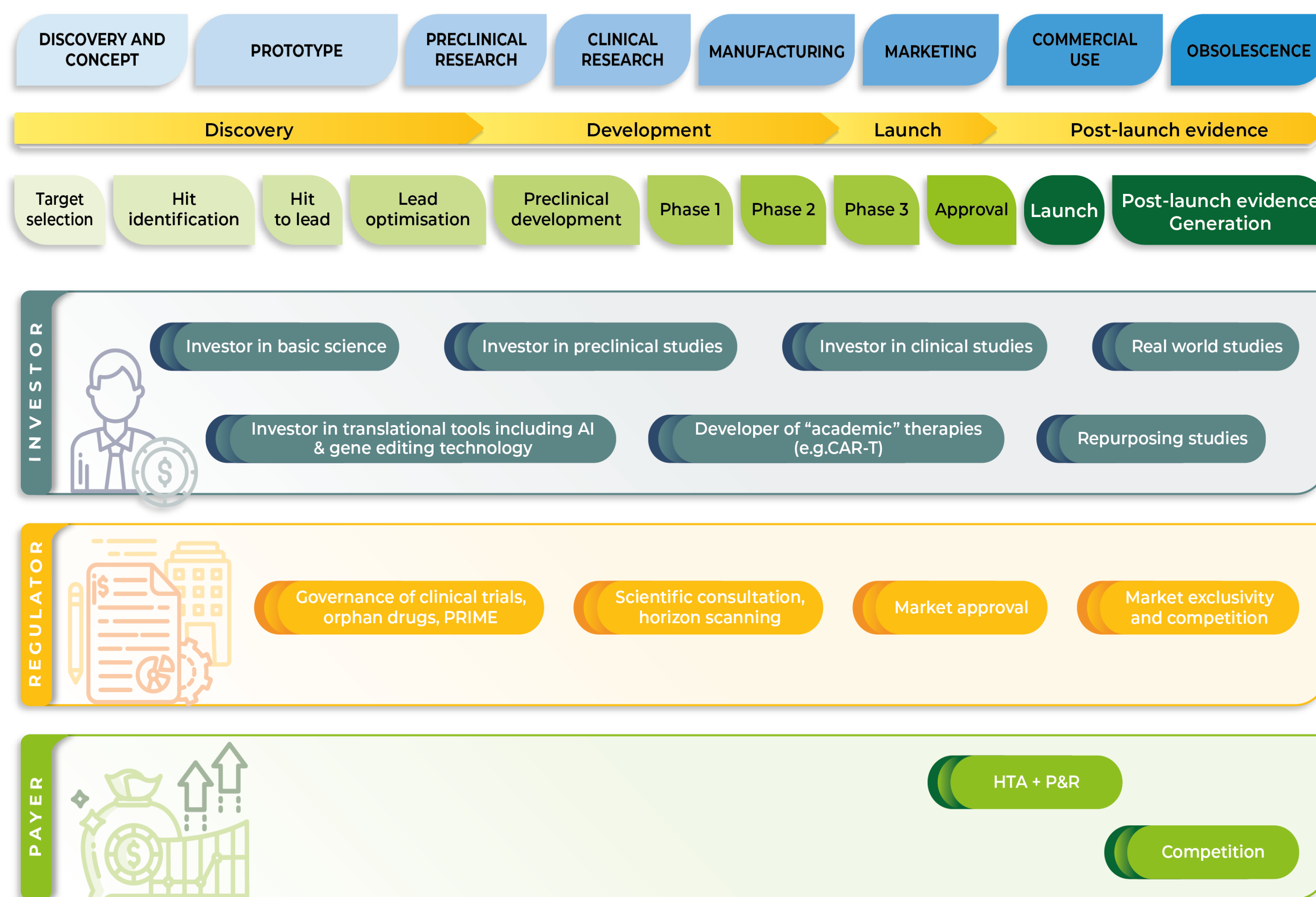
2 The multiple ways that the public sector influences health technology R&D. Mainly through the role of public sector institutions as **Payers**, **Investors** in R&D and Clinical & Market **Regulators** (see figure 2 below). But also via:

- A** Research governance in public R&D and public-private collaboration
- B** Fair pricing models

RESULTS

Figure 1. Research, development and evidence generation over the lifecycle of a medical device (blue) or medicine (green), alongside the potential roles of the public sector as payer, regulator or investor at distinct stages

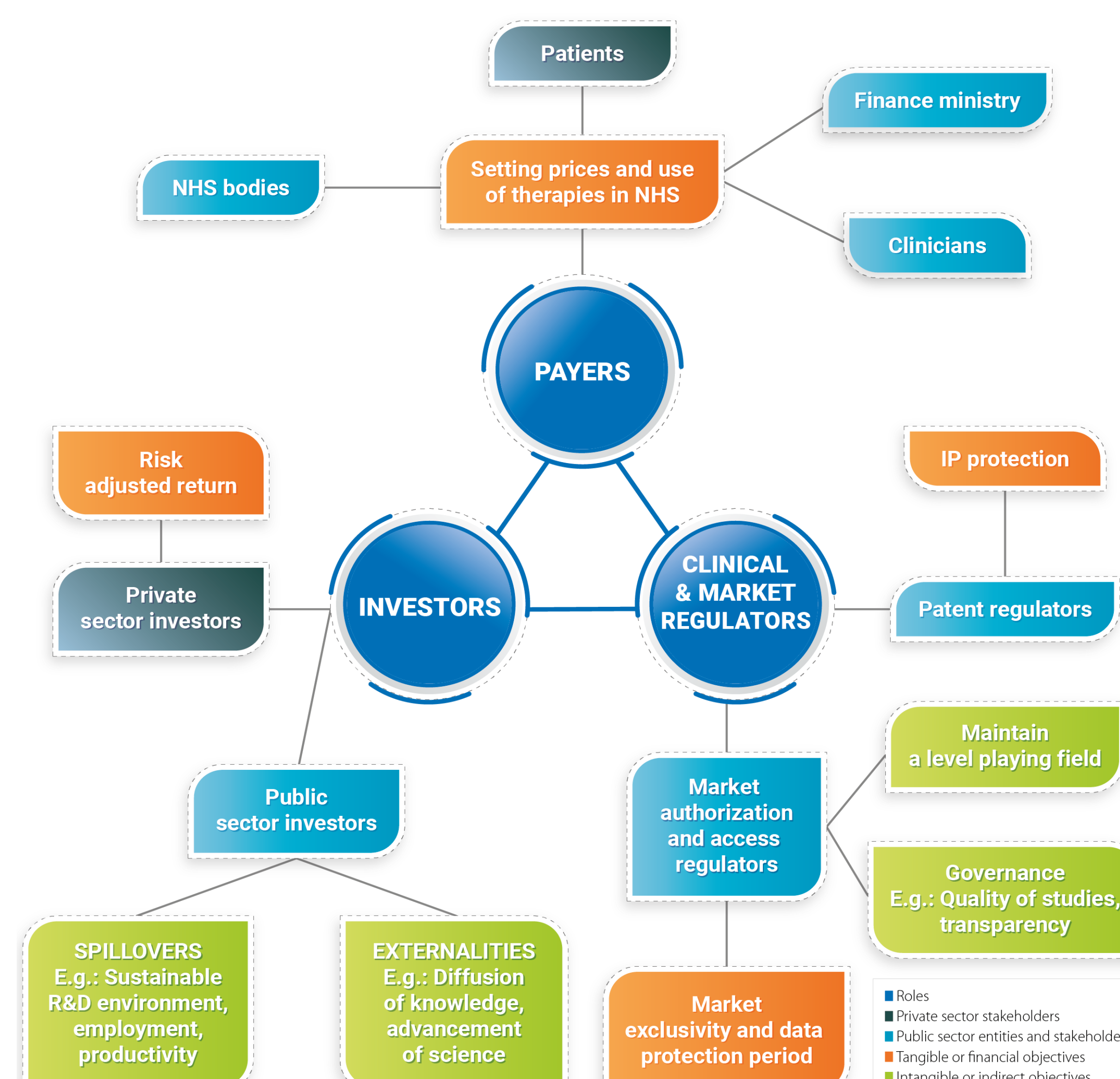
Influence of public sector on R&D along the life cycle



Box 1. A case study to examines the economic arguments used to justify direct public sector support for development of multifunctional R&D tools (the Case of CRISP-R)

- Developed in 2012 by MIT researchers, CRISPR is a powerful gene-editing technology with applications in gene therapies, diagnostics, agriculture, and bioenergy.
- MIT granted exclusive therapeutic rights to a startup founded by the researchers, raising concerns about balancing universities' public-interest missions with commercial objectives.
- Limited access for smaller companies, due to exclusivity and complex patent disputes, highlights challenges in ensuring equitable distribution of groundbreaking technologies.
- The CRISPR case underscores the need for technology transfer models, such as public-private partnerships, that combine academic innovation with private investment to foster accessibility, scalability, and public benefit.

Figure 2. The three principal roles of public sector actors in the healthcare R&D environment: Payer, Investor and Regulator



Box 2. An imaginary case study to showcase the potential distortions on market competition arising if actual prices deviate from Value Based Prices

- In "Innovia," a maximum price of €20,000 per patient is standard for any product generating 1 QALY. For "Helpmerecover," developed with €5,000 per patient in public funding, Innovia's health system proposes a reduced payment of €15,000 to reflect the public R&D contribution.
- This discount on Helpmerecover could set a lower price benchmark for future treatments in the same area. For instance, if "Cureme," offering 2 QALYs, enters the market, it would be capped at €35,000 instead of €40,000, diminishing incentives for innovation.
- A royalty model could avoid price distortions. If Helpmerecover were reimbursed at €20,000 with a €5,000 royalty to Innovia's public sector, Cureme could still receive full value-based pricing, sustaining incentives for future R&D.

Tentative conclusions

- Health R&D is not always linear; it can be iterative, influenced by innovations from other STEM fields and exploratory processes.
- Public institutions—acting as Payers, R&D investors, and Regulators—influence health R&D through varied and sometimes indirect roles.
- Coordinated public R&D strategies can better allocate resources, balancing incentives across areas to maximize public health benefits.
- Value-based pricing models can promote predictability and guide developers, avoiding inefficiencies associated with cost-plus or external reference pricing.
- Market deficiencies exist in areas like basic, translational, and real-world research, justifying strong public investment in high-impact technologies.
- Where the public sector conducts in-house development, such as in gene therapies, this investment should eventually result in a commercial activity if publicly owned (or co-owned) therapies might eventually be in competition with the private sector. The public sector has a duty as a market regulator to maintain a level playing field.

