

Automating the Management of Innovative Contracts Through a Digital Platform in Ireland to Support Patient Access

EY Health Outcomes and Roche Ireland



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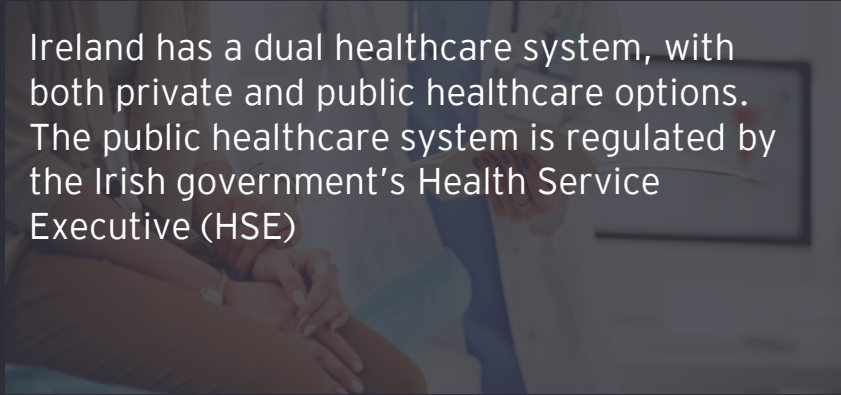
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Fragmented Market and challenges in Ireland that drive our past, present and future



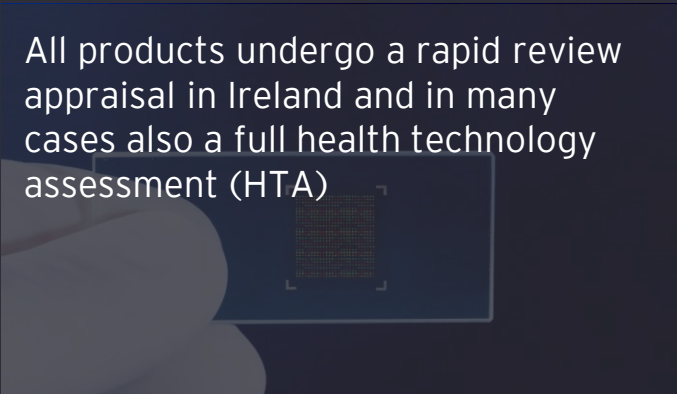
The disconnect within the local healthcare system and IT advancements is stark. We are a “Data Poor” country



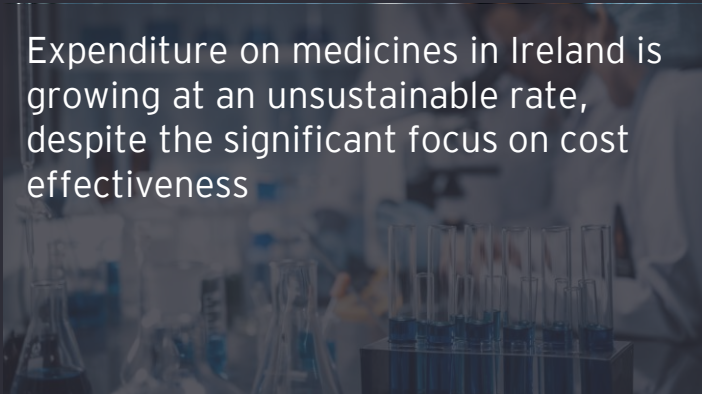
Ireland has a dual healthcare system, with both private and public healthcare options. The public healthcare system is regulated by the Irish government’s Health Service Executive (HSE)



Ireland lags significantly behind on the delivery of EHRs and personalised healthcare. There is a sharp disconnect between policy and implementation in this form of innovation in Ireland



All products undergo a rapid review appraisal in Ireland and in many cases also a full health technology assessment (HTA)



Expenditure on medicines in Ireland is growing at an unsustainable rate, despite the significant focus on cost effectiveness



The growing complexity of healthcare innovation and medical advancements requires a greater focus on value measurement

Through co-creation Roche Ireland overcame these challenges to achieve better outcomes for patients in Ireland through an innovative pricing solution

Payer needs



The platform needed to reduce administrative burden and introduce automation for rebate calculations



Payer required the capability to monitor and manage the budget



A multi-indication agreement was pivotal



Diverse patient characteristics need to be reflected by the solution

Roche Ireland's Objectives



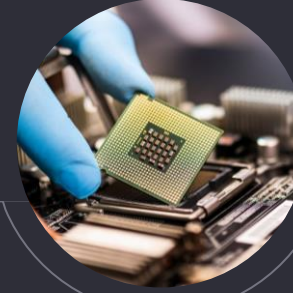
Enable patient access by faster decision making



To successfully demonstrate the power of data



Launch a sustainable proof of concept for mainstream system

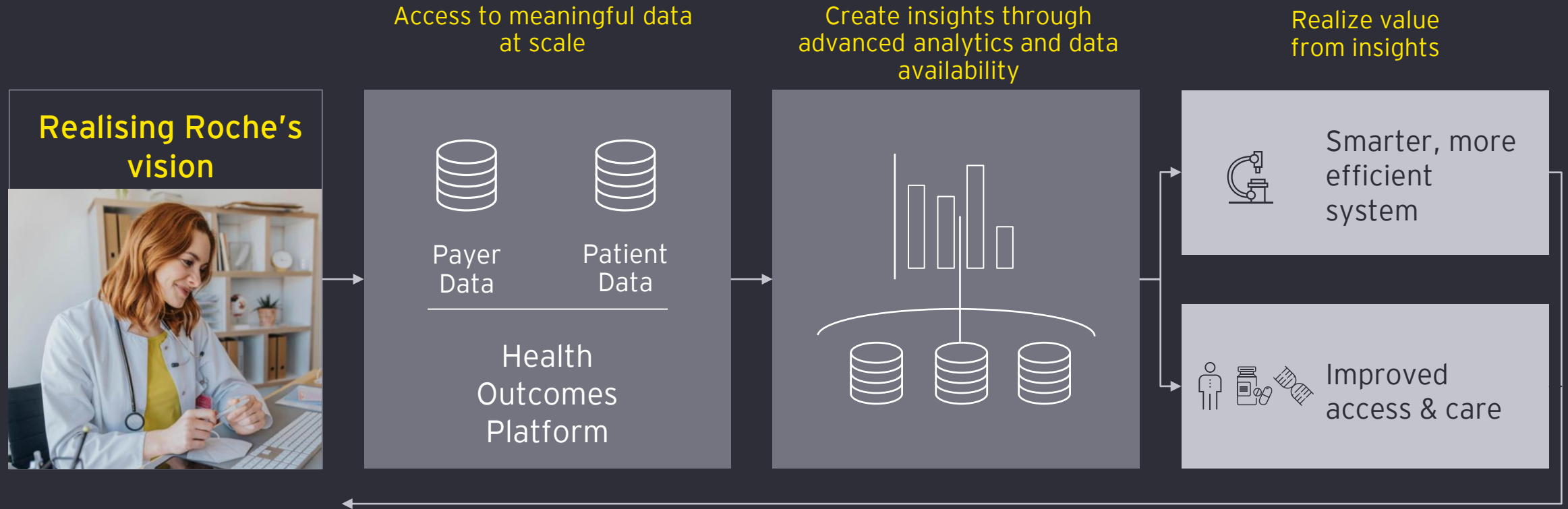


Introduce Personalized Health approach to the disease area in Ireland



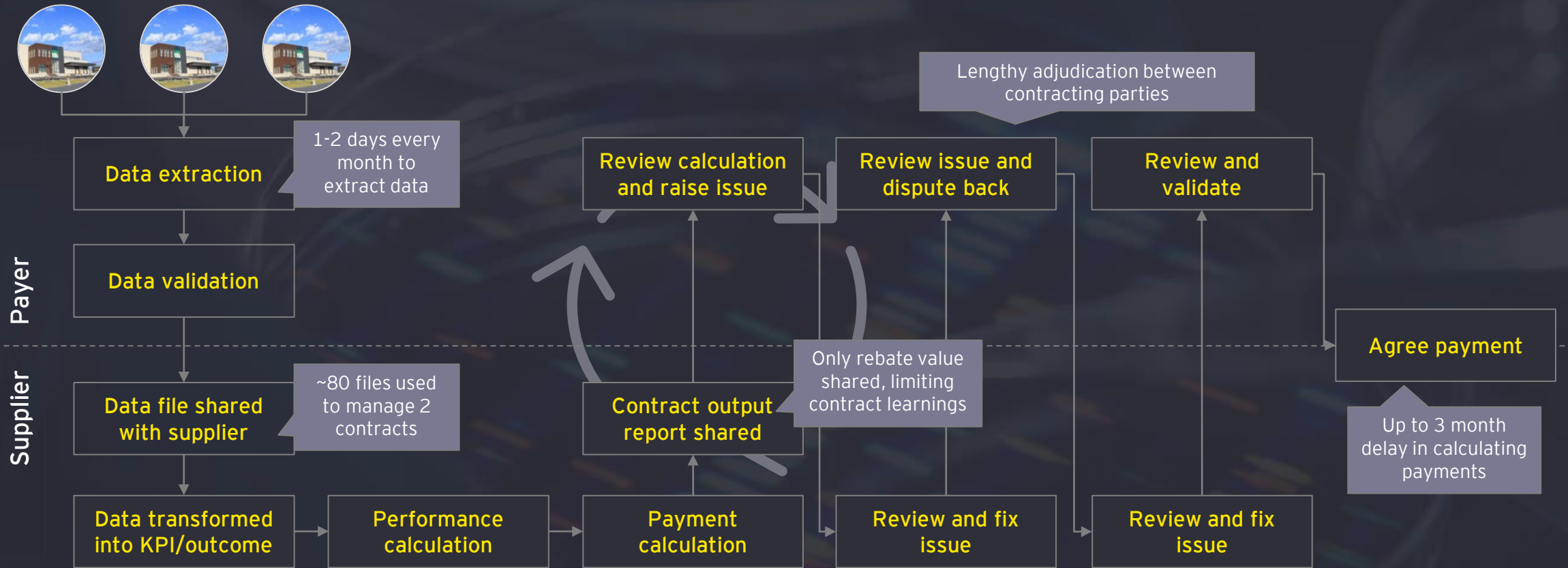
Increase confidence and trust in value in based pricing approaches

Collaborating to create a Sustainable Health Outcomes Platform and Value Based Contracting



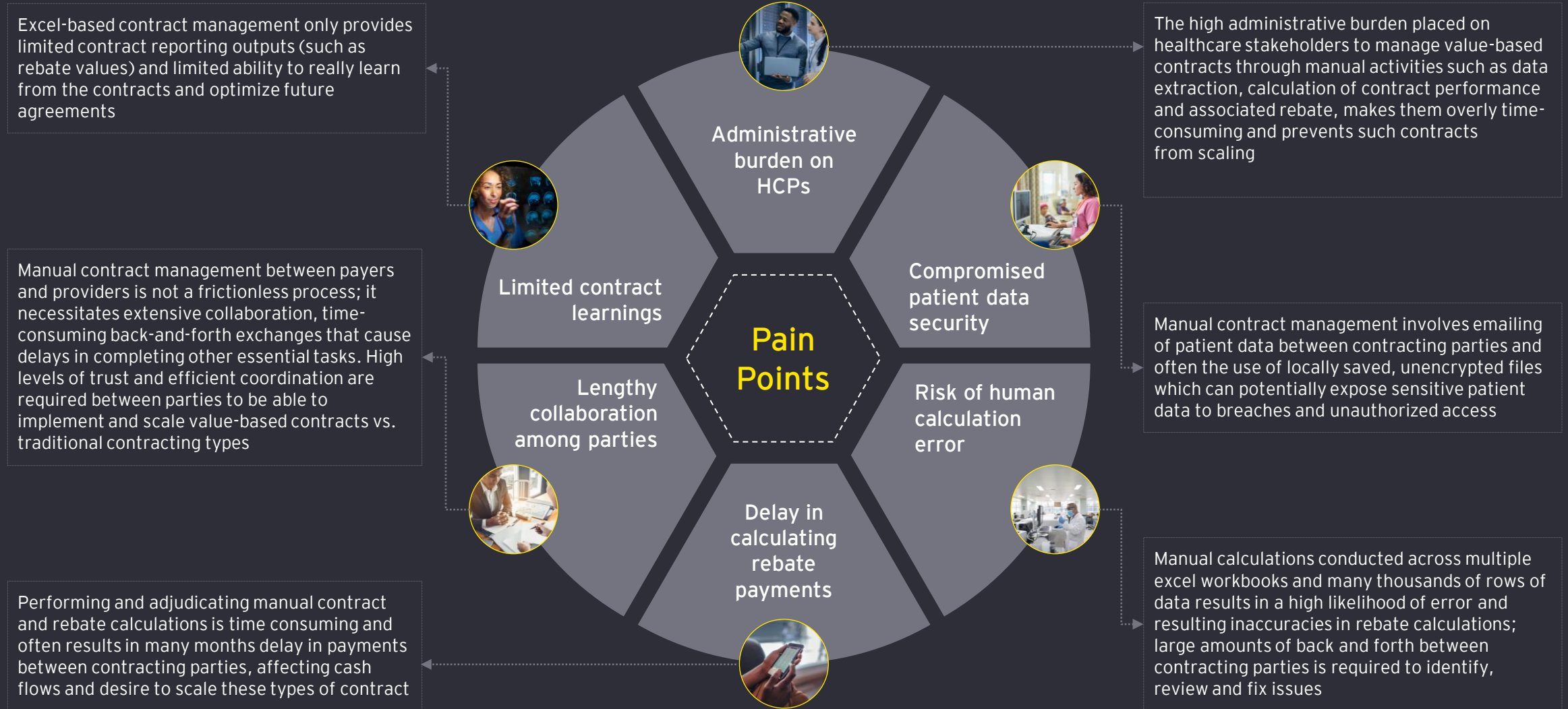
An Irish hospital, Roche Ireland and patients collaborated to deliver an Innovative Pricing Solution which determines value, reduced risk and supported timely access to innovative treatments

Typical contract management process prior to automation

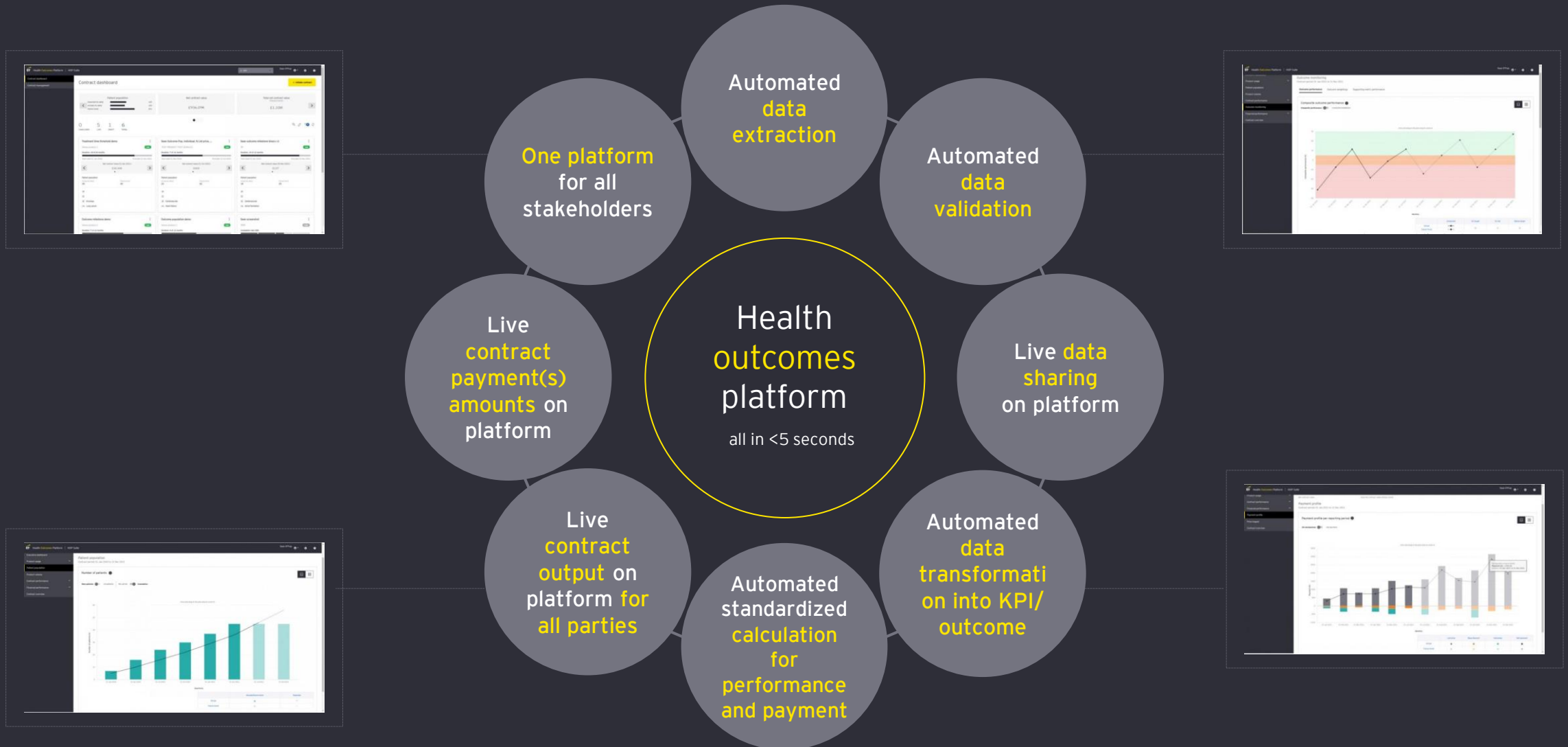


Value-based contracting lifecycle management is typically both complex and resource heavy, relying mainly on manual and spreadsheet-based processes

Multiple pain points exist, from high burden to delays and limited learnings when using a manual, excel-based approach to contract management



The Health Outcomes Platform is shaping the future of value-based contracting by removing historic burden, errors & disputes associated with these contracts



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