

# Surrogate Survival Endpoints: Are They Sufficient to Support Access?

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# **Richard Macaulay** Vice President, Global Pricing & Market Access, PRECISIONadvisors

Richard is responsible for the growth and development of consultative, analytic, and data services supporting life science products' commercial performance. Our team excels at understanding the ever-changing and complex healthcare market and helping clients solve issues including access strategy, stakeholder mapping, value communication, strategic pricing, and product positioning.

## Surrogate Survival Endpoints: Are they Sufficient to Support Access?

#### Agenda

1	Evolving oncology landscape
2	Payer challenges
3	HTA outcomes
4	Conclusions

## Oncology drugs are being increasingly developed as earlier-line therapies

**Evolving oncology treatment landscape** 



Typical treatment pathway

#### Developing oncology drugs for early-stage use can create challenges for payers

Payer challenges for oncology therapies in the neo-/adjuvant setting (vs. the metastatic setting)



This research examined how early-stage oncology drugs were assessed by payers

**Research objectives & methodology** 



Key information extracted with a focus on surrogate OS endpoint critique

#### 9 drug:indication pairings were identified with neo-/adjuvant oncology indications

Brand name	ININI		Indication		EC-approval	Primary endpoint	
Brand name	IININ	Stage	Biomarker	Cancer	date		
HERCEPTIN	Trastuzumab	Post-Adj	HER2+	Breast	Jun 2006	DFS	
HERCEPTIN	Trastuzumab	Adj	HER2+	Breast	Mar 2011	DFS	
PERJETA	Pertuzumab	Neo	HER2+	Breast	Jul 2015	pCR	
PERJETA	Pertuzumab	Adj	HER2+	Breast	Jun 2018	iDFS	
NERLYNX	Neratinib	Adj	HER2+	Breast	Jun 2018	iDFS	
OPDIVO	Nivolumab	Adj	-	Mel	Jul 2018	RFS	
TAFINLAR + MEKINIST	Dabrafenib + trametinib		BRAF+	Mel	Aug 2018	RFS	
KEYTRUDA	Pembrolizumab		-	Mel	Dec 2018	RFS	
KADCYLA	Trastuzumab emtansine	Adj	HER2+	Breast	Dec 2019	iDFS	

#### 51 HTA outcomes of early-stage oncology therapies were identified

Brand name	Indication		Primary	HTA appraisal							
	Stage	Biomarker	Cancer	endpoint							(*)
HERCEPTIN	Post-Adj	HER2+	Breast	DFS			ASMR I				
HERCEPTIN	Adj	HER2+	Breast	DFS			ASMR II				
PERJETA	Neo	HER2+	Breast	pCR			SMR insuff	No benefit			
PERJETA	Adj	HER2+	Breast	iDFS			SMR insuff	Minor			
NERLYNX	Adj	HER2+	Breast	iDFS			SMR insuff	Minor			
OPDIVO	Adj	-	Mel	RFS			ASMR III	Non-quant.			
TAFINLAR + MEKINIST		BRAF+	Mel	RFS			ASMR III	Considerable			
KEYTRUDA		-	Mel	RFS	CDF		ASMR III	Non-quant.			
KADCYLA	Adj	HER2+	Breast	iDFS			ASMR III	Major			

Negative

#### Acceptability of early-stage oncology therapies varied by **surrogate endpoint**



- Payer assessments were most positive where:
  - the **magnitude** of the surrogate benefit were **greater**
  - **early OS** data showed significant benefits or a clear numerical trend
- Nevertheless, there were some **trends** regarding acceptability of **endpoints across payers** 
  - Although clearly valued less than OS, RFS and DFS were deemed patient relevant by payers, much moreso than pCR

#### Acceptability of early-stage oncology therapies varied by **HTA body**



- NICE and SMC appeared the most supportive of access for oncology drugs using surrogate endpoints, followed G-BA, with CADTH the least
- Some assessments (e.g. NICE & G-BA) were conditional and contingent on more mature follow-up data being provided for reassessment
- PBAC imposed flow-on restrictions limiting retreatment with I-Os in later lines of therapy

#### PRECISION**advisors** Early-stage cancer therapies supported by surrogate survival endpoints have achieved some payer access, with variations between different endpoints & payers

#### Summary and conclusion

Oncology therapies approved and reimbursed in metastatic cancer are being **increasingly investigated in the early-stage setting** using **surrogate survival metrics** as primary endpoints

HTA bodies have generally given **quite favorable assessments** to these early cancer therapies, deeming some surrogate endpoints **patient relevant or correlated to OS** 

There are, nevertheless, clear trends in payer willingness to accept these endpoints between different surrogate endpoints and between different HTA bodies

Further, such therapies may be more likely to be subject to reimbursement conditional on further evidence generation [e.g. CDF] and/or later-line restrictions

# **THANK YOU!**

we look forward to staying in touch

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