



University of California
San Francisco

Uncertainty and Healthcare Decision Making: A Dangerous Combination?

Incorporating risk aversion

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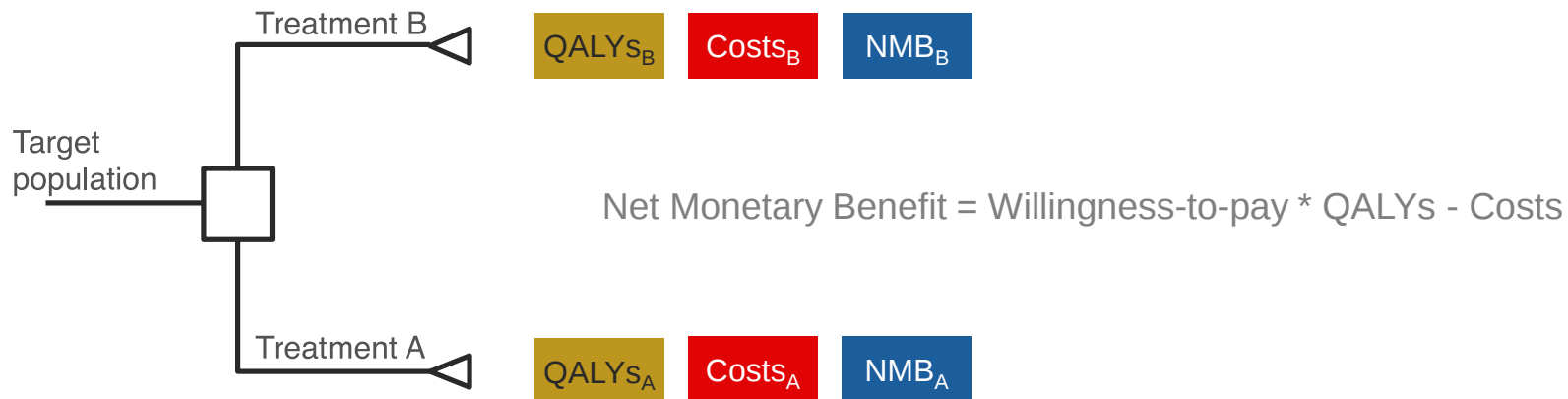
Disclosures

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- Part-time employee Precision Medicine Group (Chief Scientist – Precision HEOR)
- Stockholder Precision Medicine Group

Uncertainty

- Parameter uncertainty
- Structural uncertainty
- Uncertainty individuals face regarding health outcomes

Conventional cost-effectiveness analysis



Treatment A			Treatment B			Incremental NMB
QALYs	Costs	NMB	QALYs	Costs	NMB	
4	20,000	380,000	6	200,000	400,000	20,000

Willingness-to-pay for a QALY is 100k

Incorporating risk aversion

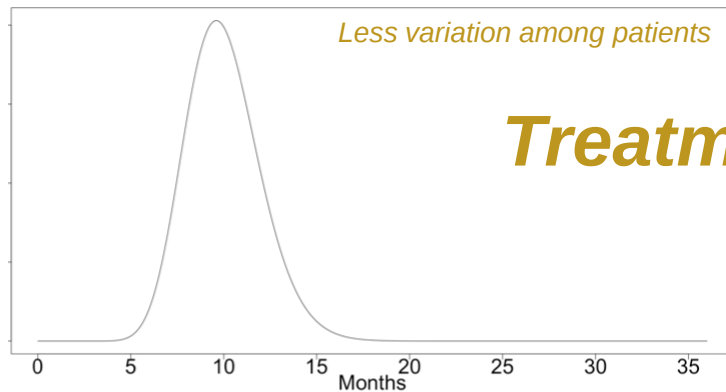
	Mean	Variance
Physical	health outcomes	health outcomes <i>risk</i>
Financial	healthcare spending	healthcare spending <i>risk</i>
Full value	Conventional value	Value of risk reduction “Value of insurance”

Variability in outcomes: 'individual uncertainty'

Treatment A: Mean survival of 10 months

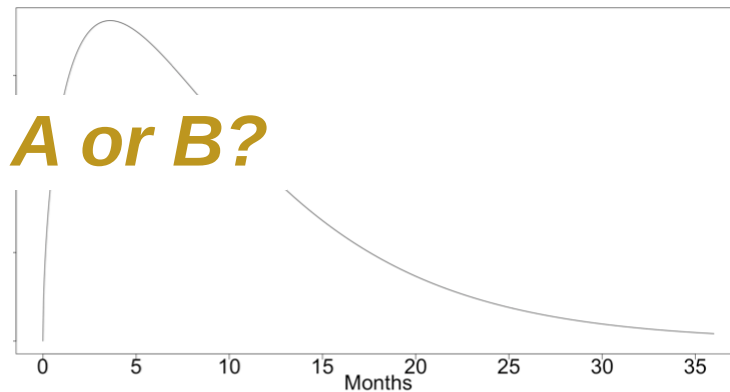
Less variation among patients

Distribution of survival times

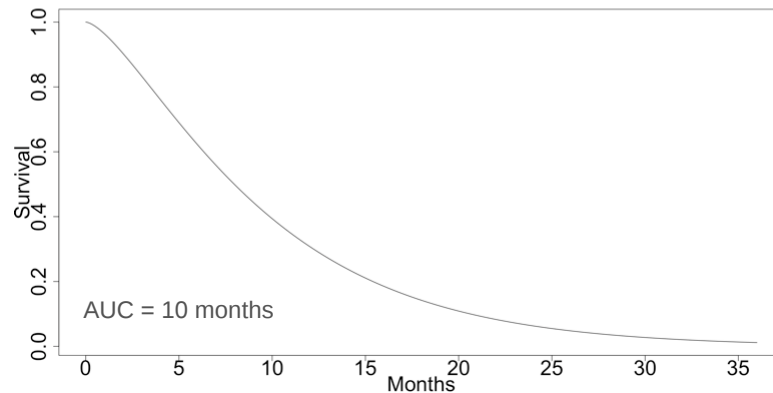
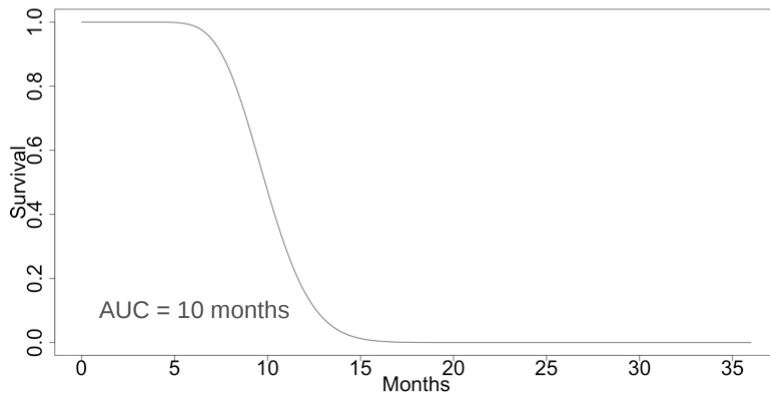


Treatment B: Mean survival of 10 months

Treatment A or B?



Survival curve



Risk preference and certainty equivalent

- Utility function: $u(x) = x^\eta$
 - risk averse: $\eta < 1$
 - risk loving: $\eta > 1$
- The certainty equivalent, α_{AB} , for treatment B relative to A is computed by solving:

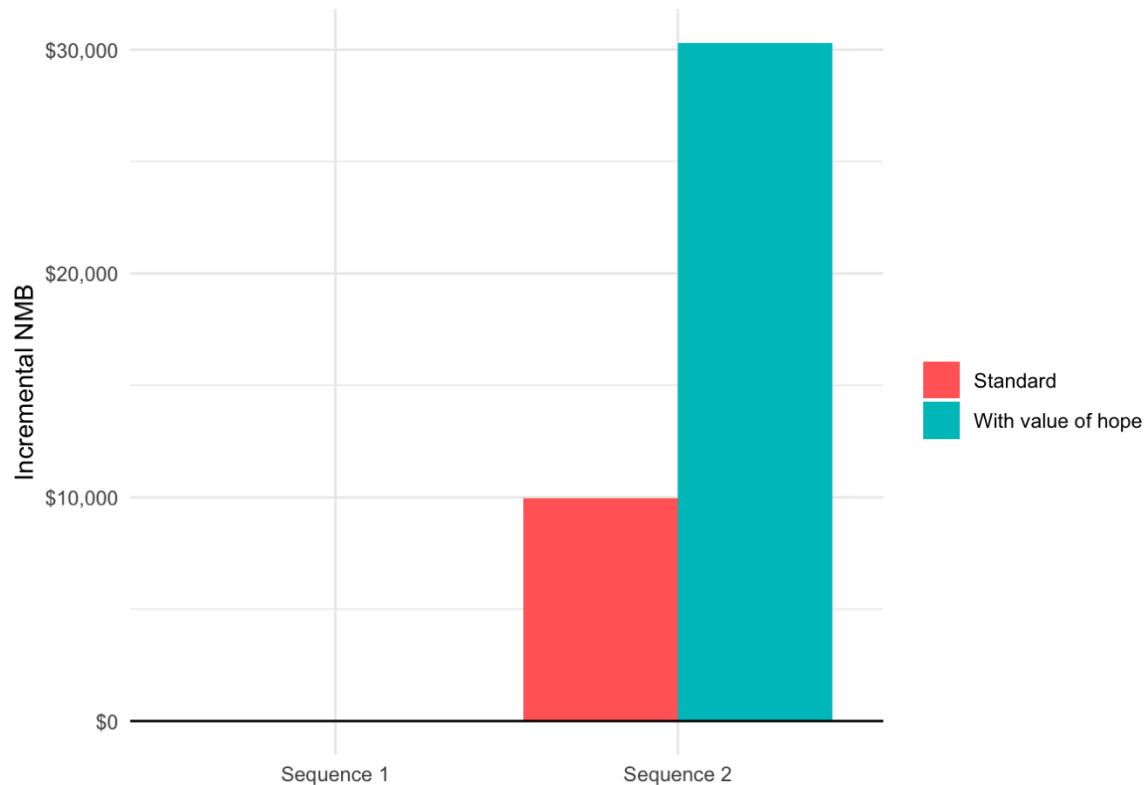
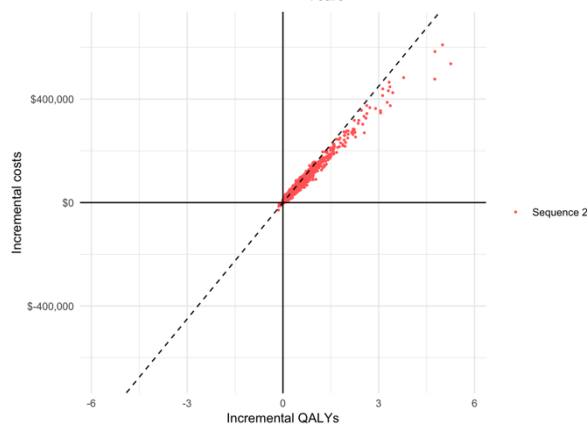
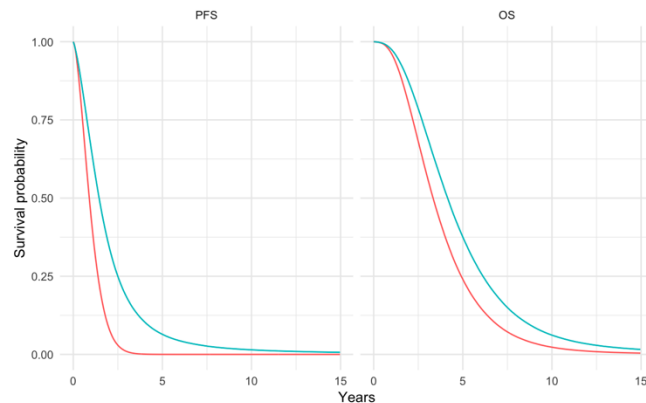
$$\int u(x - \alpha_{AB})f_B(x)dx = \int u(x)f_A(x)dx$$

“How much do I need to subtract from x with B to make A and B equally valuable”

- Impact of risk-aversion/risk-loving on value can be calculated as is the difference between the certainty equivalent and difference in expected x with A and B :

$$V_R = \alpha_{AB} - [E_B(x) - E_A(x)]$$

CEA EGFR+ NSCLC; incorporating 'value of hope'



Incorporating risk aversion among healthy individuals

$$dV = k \cdot dh - dc$$

$$dV_C = \pi(k \cdot dh - dc)$$

$$dV_F^{NHI} = \underbrace{\pi(k \cdot dh - dc)}_{\text{Conventional value}} + \underbrace{\pi(1 - \pi) \varphi k \cdot dh}_{\text{Reduction in physical risk}} - \underbrace{\pi(1 - \pi) \varphi dc}_{\text{Increase in financial risk}}$$

Insurance value without health insurance

$$dV_F^{NHI} = (k \cdot dh - dc) [\pi + \pi(1 - \pi) \varphi]$$

$$\varphi = \frac{\frac{u_c^s}{u_c^w} - 1}{\pi \frac{u_c^s}{u_c^w} + 1 - \pi}$$

$$dV_F^{WHI} = (k \cdot dh - dc) [\pi + \pi(1 - \pi) \varphi] + \underbrace{\rho \pi(1 - \pi) \varphi dc}_{\text{Value of health insurance}}$$

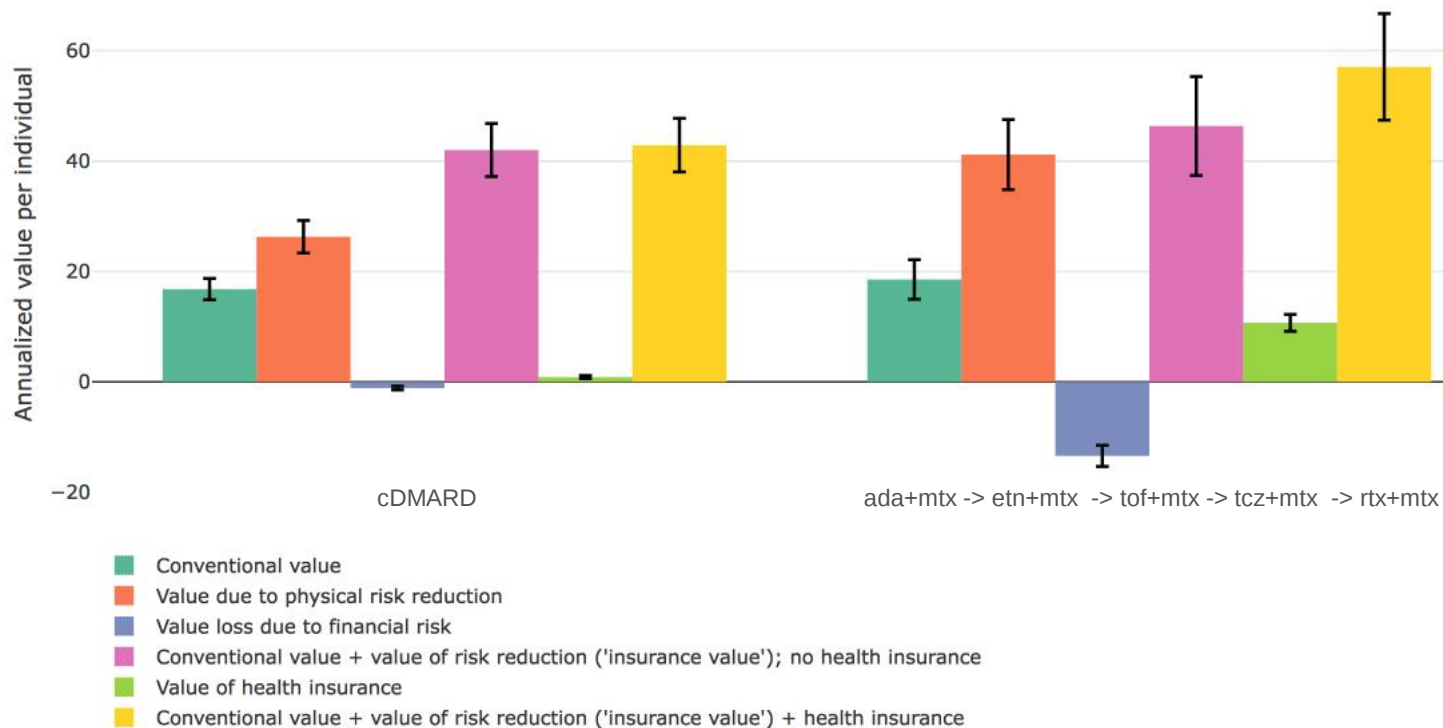
Source:

Lakdawalla D, Malani A, Reif J. The insurance value of medical innovation. Journal of public economics. 2017 Jan 1;145:94-102.

Incerti DI, Curtis JR, Shafrin J, Lakdawalla DN, Jansen JP. A flexible open-source decision model for value assessment of biologic treatment for rheumatoid arthritis. Pharmacoeconomics 2019;37:829-843.

CEA RA; Incorporating risk aversion among healthy individuals

$$\frac{u_c^S}{u_c^W} = 2.5$$



CEA RA; Incorporating risk aversion among healthy individuals

$$\frac{u_c^S}{u_c^W} = 1.2$$



Summary

- Traditional CEA assumes individuals are risk neutral
- When we incorporate risk-aversion
 - Reduction in the dispersion (variance) of the distribution adds value (“Value of insurance”)
 - Increase in the positive skewness of the distribution adds value (“Value of hope”)
- Relevance?
 - When does it make a difference?
- Credibility?
 - Evidence for the required parameters
 - Marginal rate of substitution, risk aversion
 - Structural uncertainty
 - A coherent framework has been proposed recently (Lakdawalla and Phelps 2020)

Thank you

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