

METHODS APPENDIX: AI Framework for National, Near Real-Time Detection of Clinical Practice Gaps

OUTPUT: KNOWLEDGE

HCP IDENTIFICATION

1

HCPs authenticated probabilistically given shift away from deterministic IDs (cookies). Only HCPs active across all 3 independent vectors were identified as target cohort; independent 3rd party audits confirmed 88-96% model accuracy^{2,3} despite residual risks associated with probabilistic approaches

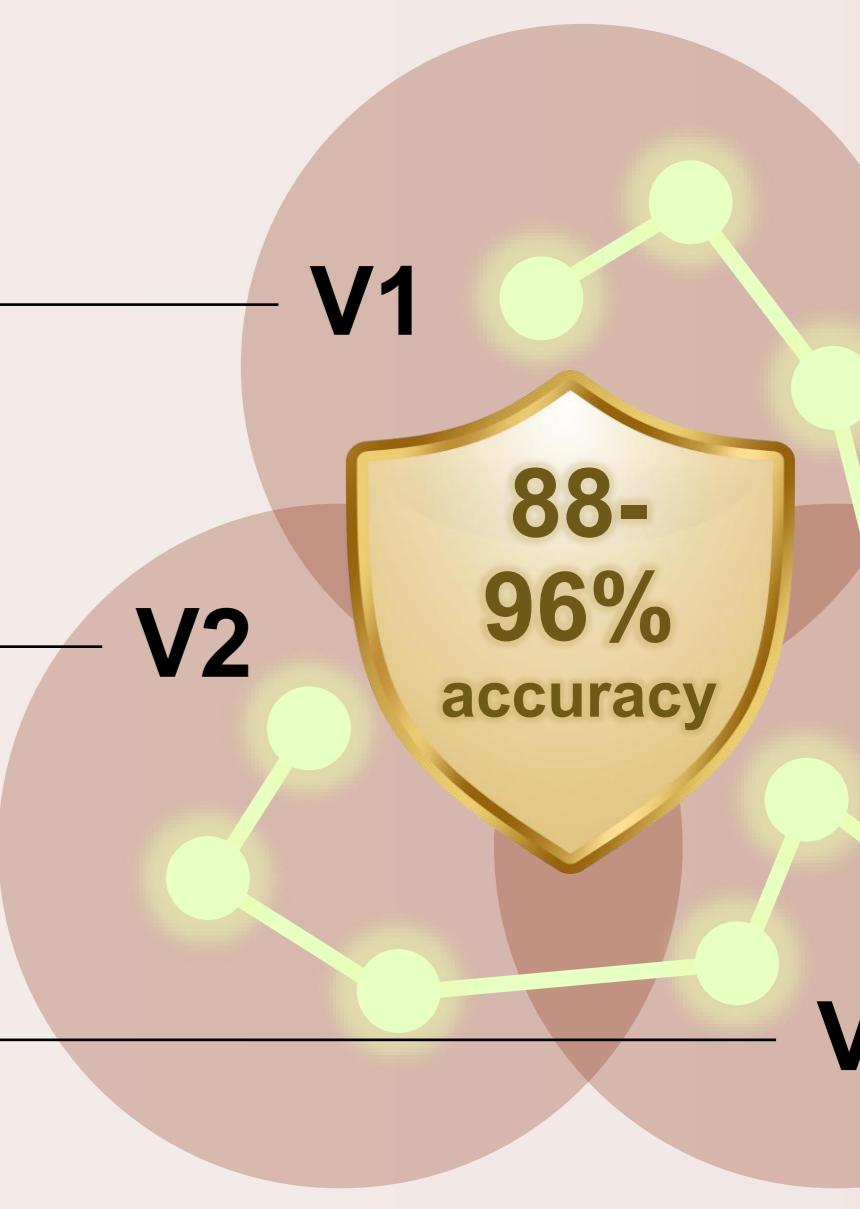
Validated, accurate cohort identification supports robust specialty and stage-level analyses

Probabilistic cohort targeting 3-vector (V) model

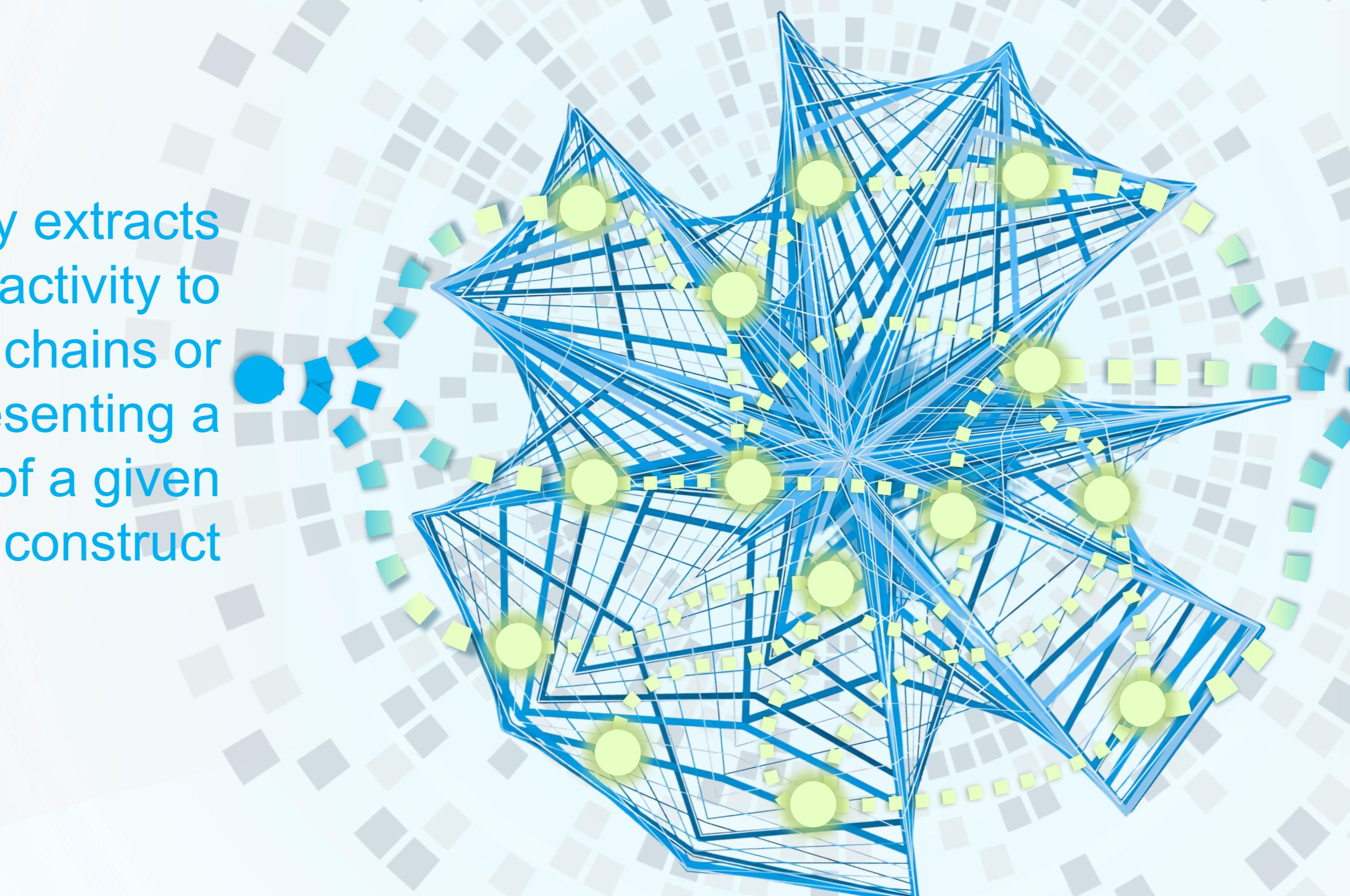
Professional affiliations
Medical associations, conferences, certification authorities

Specialist content consumption
Medical publishers, journals, clinical apps

Clinical resources
Disease/Tx information, indications, contraindications, interactions, etc.



AI ALGORITHM META-SIGNAL



AI systematically extracts deterministic digital activity to assemble pattern chains or **SIGNALS** representing a microcosm of a given construct

Linked signals form a **META-SIGNAL** → yielding ontologies, behavioral cohorts and market segments → making inter-dependencies within complex ecosystems visible

WHITESPACE DETECTION

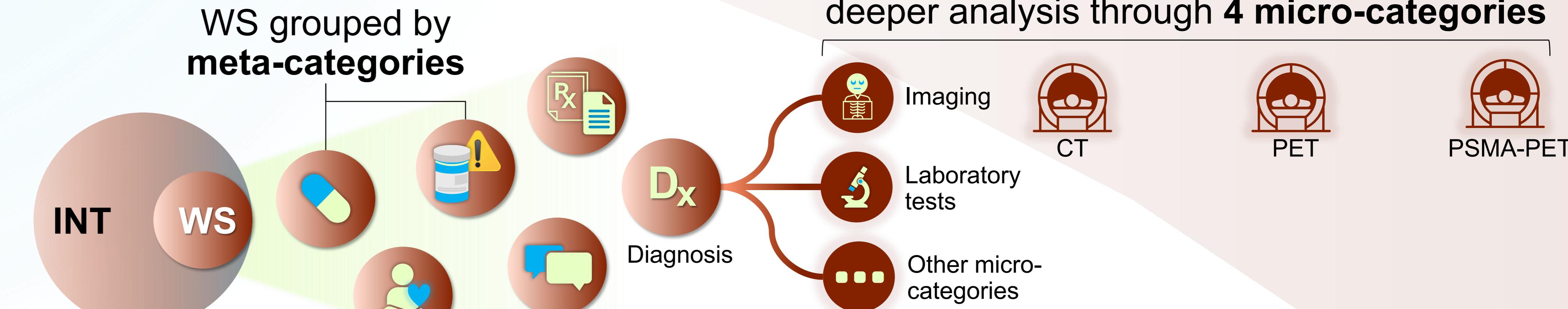
2

Digital patterns were categorized as INT (interaction events); unmet information needs within INT were flagged as Whitespaces (WS)

Stage, specialty and MDT-specific WS identified, characterized and prioritized at scale, providing clarity on where, what, how to intervene



WS meta-categories can be drilled down for deeper analysis through 4 micro-categories



INPUT: DATA

1 NATIONAL-SCALE AND DEPTH

AI autonomously captures and integrates different data types, structures, formats, and sources into knowledge domains

National scale addresses traditional small sample limitations

DATA SOURCES capture **85%¹** of daily digital activity

- ✓ Web traffic
- ✓ Links and redirects
- ✓ Geospatial activity *Trillions of location points*

VOLUME

VOCABULARY ✓ Entire search domain *Billions of searches*

VENUES ✓ Websites
✓ 1st party apps *~4 billion sites processed monthly*

ENGAGEMENT ✓ Content *Drug information, interaction databases*
PV databases, e.g., SIDER-2
Medical taxonomies, e.g., NIH-MESH

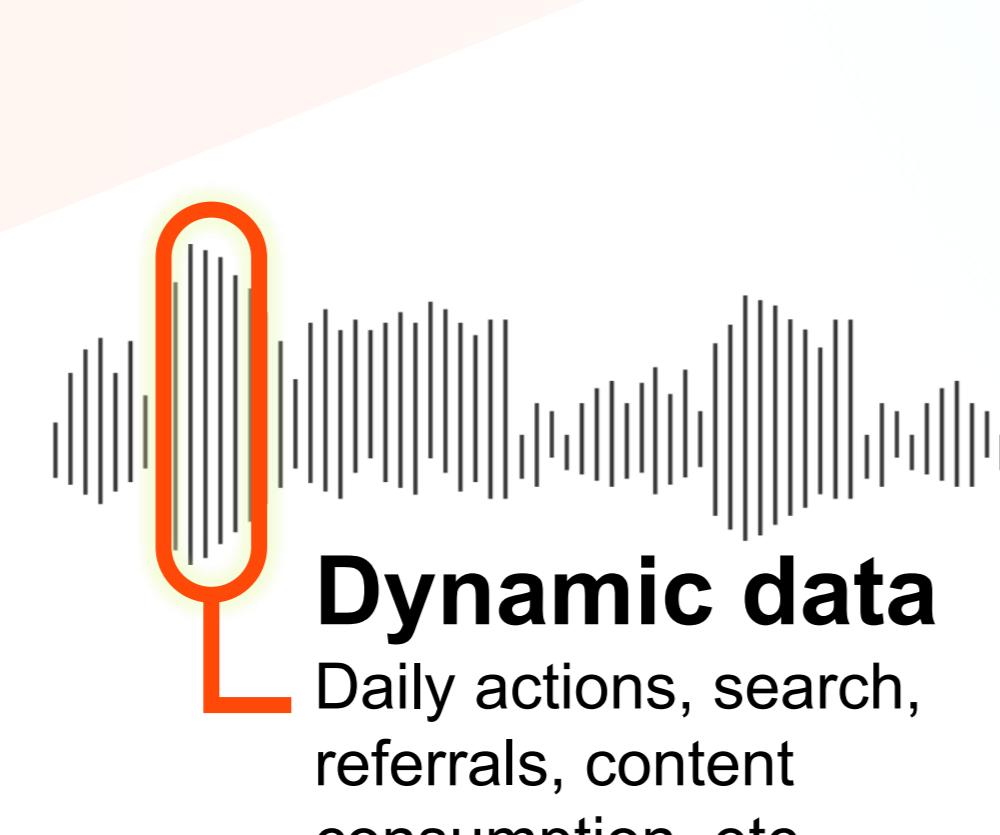
Publications: >1 million studies; >5000 publishers

✗ Social media, paid campaigns, offline activities

2 NEAR REAL-TIME

Digital patterns are ingested daily and re-indexed to reconstruct 90-day patterns on a rolling basis

Rapid access to emerging signals facilitates responsive decision-making



Stable data

Semi-permanent or low change frequency data (taxonomies, etc.)

Dynamic data
Daily actions, search, referrals, content consumption, etc.

Data asynchronicities are managed automatically; output represents ~90 days of activity, with a minimum of 30 days history

3 DATA PRIVACY AND SECURITY



1. "85% of digital activity" refers to the share of public, anonymized open web activity from sources listed above (search queries, redirect chains, traffic, page loads and related telemetry from ~4 billion websites/1st party apps); it excludes closed-platform content and paid/social media.

2. Model validation showed 88-96% accuracy across healthcare and consumer applications; in healthcare, it achieved 90% accuracy when deployed for contact tracing in South Africa <https://www.straitstimes.com/tech/local-health-bodies-and-tech-firms-using-ai-to-fight-covid-19>

3. We validated HCPs authenticated by the 3-Vector Model against national medical society registers to confirm accuracy of HCP-cohort universe size.

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WS ≠ CAUSALITY

WS represents unmet informational demand, not causal Tx effects or clinical outcomes

TEMPORALITY

Short data processing window (~90 days) may bias toward seasonal or campaign activity over sustained demand

RESIDUAL RISKS

Residual blind spots from untracked digital activity (~15%) and probabilistic 3-vector model may affect precision

OPEN WEB BIAS

Captures organic demand only; excludes closed networks, social and paid media, and offline behaviors