

Clinical Benefit vs. Reimbursement Decisions: Examining Misalignments between ESMO-MCBS and HTA Outcomes in Oncology

Kanavos P.G¹; Purohit D¹; Kanavos L¹; Chavez D¹

¹. Medical Technology Research Group, LSE Health, London School of Economics and Political Science, UK.

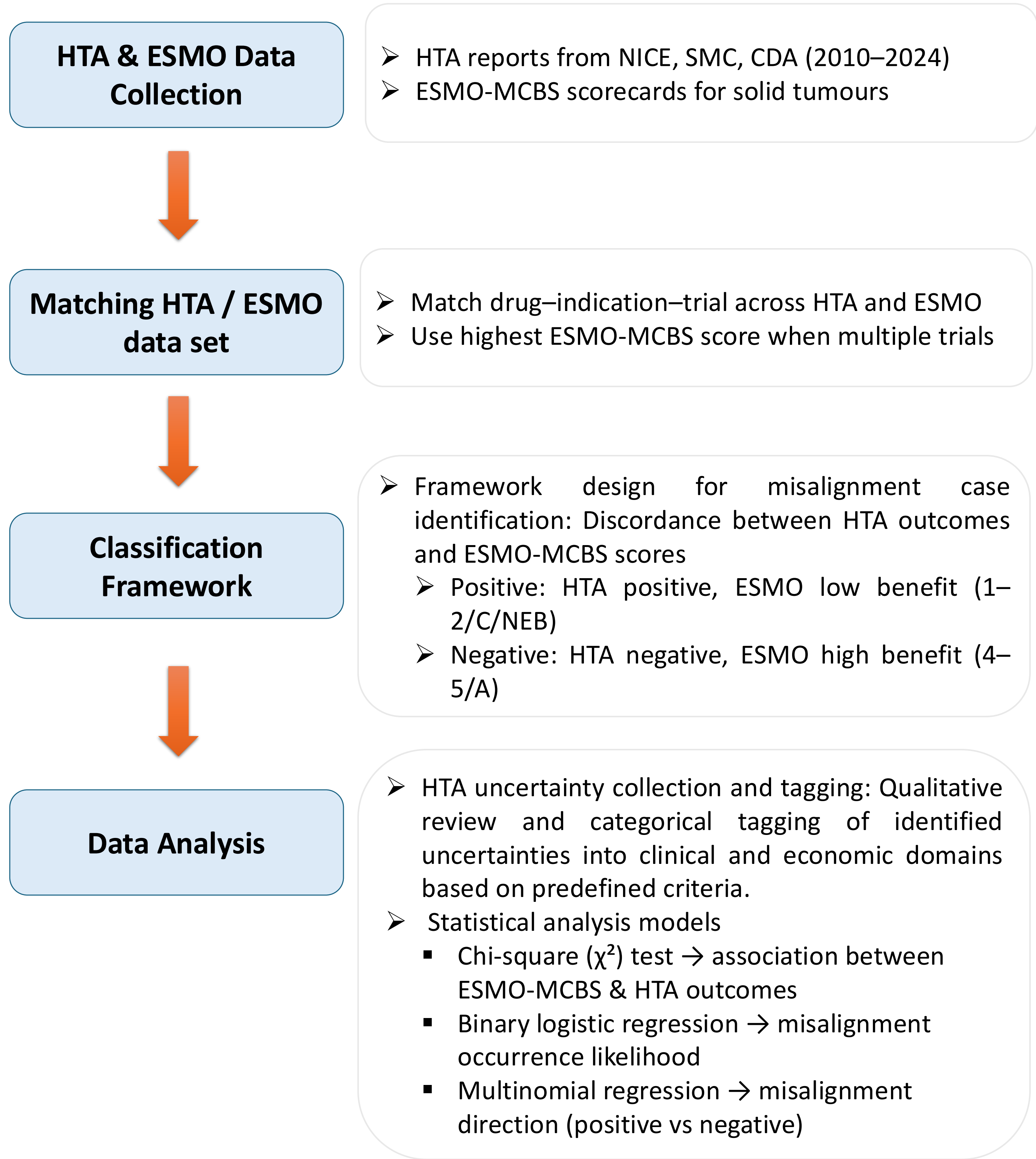
BACKGROUND

- Rising cancer treatment costs and high-priced new drugs are putting pressure on health systems and challenging the balance between innovation, affordability, and equity.
- To ensure fair and sustainable access, it is crucial to align how clinical benefit is measured with how treatments are reimbursed.
- The **European Society for Medical Oncology Magnitude of Clinical Benefit Scale (ESMO-MCBS)** standardises the evaluation of clinical benefit by grading therapies based on survival and quality-of-life outcomes.
- ESMO-MCBS scores often diverge from the **reimbursement outcomes** of Health Technology Assessment (HTA) agencies, which additionally consider cost-effectiveness, budget impact, and other contextual factors.
- This study benchmarks **ESMO-MCBS ratings** against **HTA recommendations** from **NICE (UK), SMC (Scotland), and CDA (Canada)** for **oncology drugs**, identifying and analysing **misalignment cases** and the clinical and economic factors that can contribute to these divergences.

STUDY DESIGN & ANALYSIS FRAMEWORK

A four-step **structured methodology** implemented to examine alignment between ESMO-MCBS scores and HTA outcomes.

The process involved data collection, data matching, development of an alignment framework, and data analysis.



RESULTS

Misaligned Drug–Indication Pairs by Agency and ESMO MCBS Grade

Across all agencies, 71 cases were classified as misaligned, of which 77% (n=55) were positive and 23% negative (n=16).

By agency:

- CDA: 21 misaligned cases (13%), 18 (86%) positive and 3 (14%) negative
- NICE: 28 cases (17%), with 20 (71%) positive and 8 (29%) negative
- SMC: 22 cases (15%), with 17 (78%) positive and 5 (22%) negative

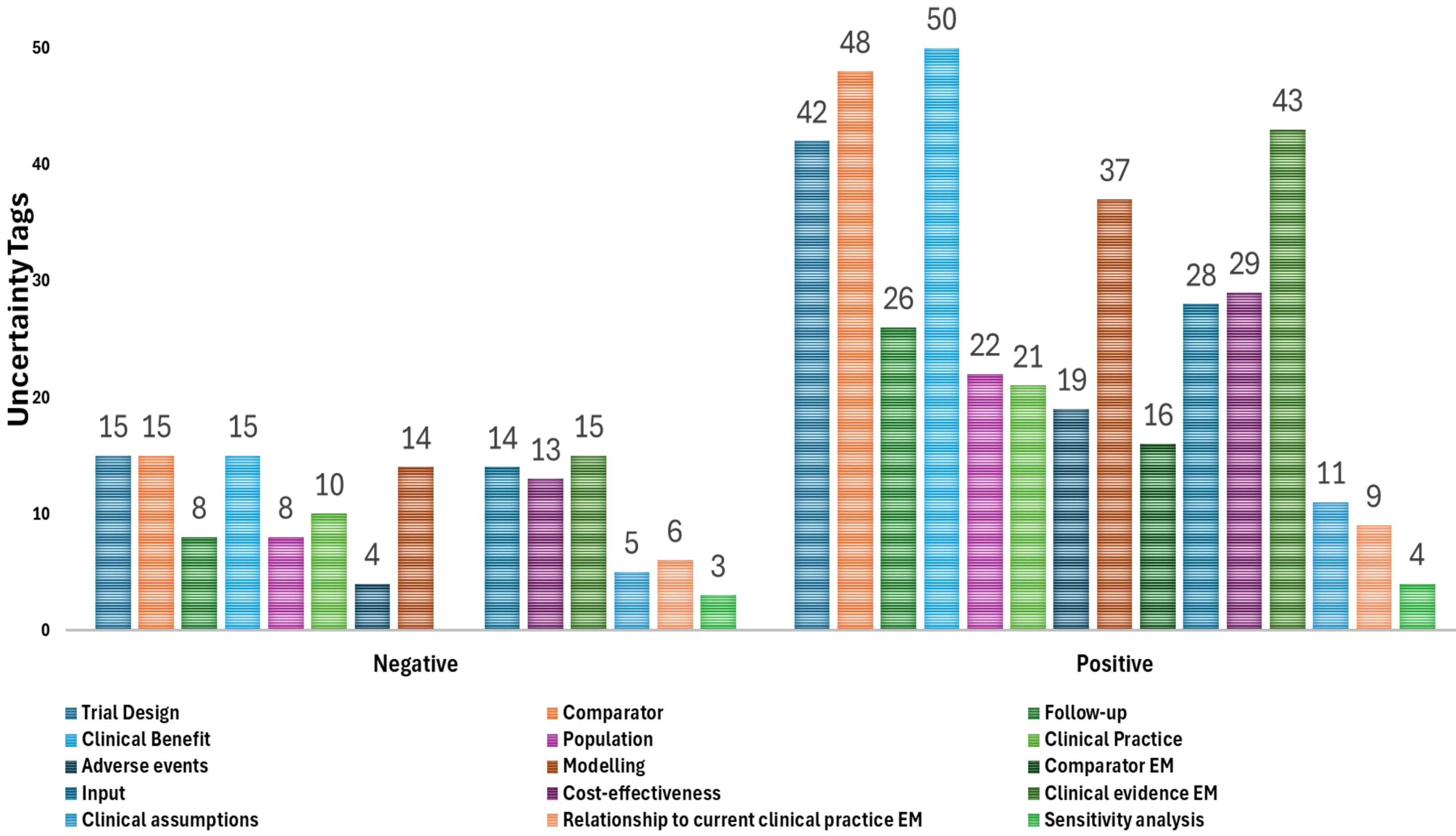
Characterisation of Clinical and Economic Uncertainties

Clinical domains:

- Most frequent issues involved magnitude of clinical benefit, including non-significant endpoints, modest effects, uncertain effect sizes, and heterogeneous results.
- Additional concerns related to placebo or non-standard comparators and trial design limitations.

Economic domains:

- Common uncertainties stemmed from clinical evidence in models & structural modelling assumptions, such as parameter uncertainty & outcome extrapolation.



Regression Analysis of Factors Associated with HTA–ESMO Misalignment

- **Overall misalignment** more likely when there was no complete trial match between ESMO & HTA evaluations or when placebo-controlled designs were used.
- **Positive misalignments**, greater alignment observed in assessments based on OS or PFS outcomes.
- **Negative misalignments**, no variables were statistically significant, whereas positive misalignments reflected the overall results, with a higher number of cases.

Misalignment Type	Variable	OR	P> z	[95% Conf. Interval]
Overall Misalignments	Complete trial match	2,129	0,048	1,006 - 4,504
	Placebo-controlled trial (Y/N)	2,178	0,008	1,222 - 3,882
	DFS evaluated outcome	0,418	0,007	0,222 - 0,788
Misalignment Type	Variable	RRR	P> z	[95% Conf. Interval]
Positive Misalignment	Complete trial match	2,656	0,026	1,125 - 6,273
	Placebo-controlled trial (Y/N)	3,007	0,002	1,490 - 6,071
	OS evaluated outcome	0,414	0,024	0,193 - 0,889
	PFS evaluated outcome	0,321	0,002	0,158 - 0,652

Determinants of Positive and Negative Misalignment by Uncertainty Domain

- Clinical uncertainties related to trial design & clinical practice, strongly associated with relatively greater probability of negative misalignment ($p < 0.05$).
- Adverse-event & clinical-benefit uncertainties, linked to a lower probability of negative misalignment ($p < 0.05$ and $p < 0.10$, respectively).
- Economic uncertainties not significant predictors of misalignment direction, yet uncertainties in clinical evidence used in economic models showed a weak association ($p = 0.084$).

Misalignment Type	Variable	OR	P> z	[95% Conf. Interval]
Clinical Uncertainty	Trial Design	2,986	0,041	1,045 - 8,533
	Clinical Practice Generalisability	3,346	0,005	1,439 - 7,778
	Adverse Events	0,381	0,039	0,152 - 0,953

CONCLUSIONS

- These findings reveal **systematic divergences between clinical benefit frameworks and reimbursement decisions**, particularly in cases where therapies with high clinical benefit are not recommended for reimbursement.
- Addressing these misalignments requires **greater collaboration among stakeholders to harmonize evaluation criteria**, improve transparency of decision-making processes, and refine methodologies.
- Ultimately **promoting patient-centred value assessment** and equitable access to beneficial oncology treatments.