

# Preferences and Willingness to Pay for Mammography Screening Services Among Working-Age Urban Women in Thailand.

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## BACKGROUND

- Breast cancer is the most common cancer among Thai women.
- Early detection via mammography greatly improves survival outcomes.
- Mammography is not covered under Thailand’s universal health coverage.
- Discrete choice experiments (DCEs) quantify trade-offs in health service attributes and can guide policy on cost-sharing.

## OBJECTIVES

- To quantify preferences and willingness to pay (WTP) for mammography screening services among urban women aged 40-59 years in Thailand.

## METHODS

We conducted a DCE, approved by the Mahasarakham University Ethics Committee (No. 534-434/2024).

### Attribute development:

Based on literature review, expert interviews, and focus groups, we identified four attributes—waiting time, travel time, opening hours, and screening cost.

### Experimental design:

A D-efficient design generated 36 choice sets, divided into six blocks, each with eight sets (two internal validity checks, with opt-out choice).

### Questionnaire:

The questionnaire included an educational video, choice tasks, and sociodemographic questions; pilot testing confirmed their clarity.

### Sampling:

Stratified random sampling was conducted across Thailand’s four regions. Eligible participants were women aged 40–69 years with no personal history of breast cancer.

### Data collection:

In-person interviews were conducted from November 2024 to February 2025.

### Analysis:

Mixed logit models estimated preference coefficients, relative importance (RI), and WTP for each attribute level.

Table 1 Attributes and levels used in the DCE

Attributes	Definition	Levels
Waiting time	Time to wait for an appointment for mammography screening.	<ul style="list-style-type: none"><li>2 weeks</li><li>1.5 months</li><li>3 months</li></ul>
Travel time	Time spent traveling from home to the screening facility.	<ul style="list-style-type: none"><li>Less than 3 hours</li><li>More than 3 hours</li></ul>
Opening hours	Opening hours for mammography screening services at the facility.	<ul style="list-style-type: none"><li>During and outside office hours and weekend</li><li>During office hours</li></ul>
Screening cost	Out-of-pocket cost of screening.	<ul style="list-style-type: none"><li>THB 2,000 (US\$59)</li><li>THB 3,000 (US\$89)</li><li>THB 4,000 (US\$118)</li></ul>

Attributes	Screening option A	Screening option B	No screening
Waiting time	3 months	2 weeks	No screening
Travel time	More than 3 hours	Less than 3 hours	
Opening hours	During office hours	During and outside office hours and weekend	
Screening cost	THB 2,000	THB 4,000	
Which option would you choose ?	<input type="radio"/> choose option A	<input type="radio"/> choose option B	<input type="radio"/> No screening

Figure 1 Example of the mammography screening services choice set

## RESULTS

- A total of 168 participants completed the survey.
- Preferences:** Positive preferences for a 2-week wait, travel time < 3 hours, and extended opening hours, and negative preferences for higher screening costs.
- RI:** Cost had the highest RI (57.0%), followed by waiting time, opening hours, and travel time.
- WTP:** US\$18.3 (2-week wait), US\$17.1 (extended opening hours), US\$9.2 (travel time < 3 hours).
- The 1.5-month waiting time was not statistically significant.

Table 2 Attribute importance coefficients from mixed logit

Attributes and levels	Coefficient (95% CI)	SE	p-value
Waiting time (Ref: 3 months)			
2 weeks	0.694 (0.465 to 0.924)	0.117	<0.001
1.5 months	0.019 (-0.155 to 0.192)	0.088	0.834
Travel time (Ref: More than 3 hours)			
Less than 3 hours	0.347 (0.193 to 0.500)	0.078	<0.001
Opening hours (Ref: During office hours)			
During and outside office hours and weekends	0.647 (0.484 to 0.809)	0.083	<0.001
Screening cost	-0.0011 (-0.0013 to -0.0009)	0.0001	<0.001

95% CI, 95% confidence interval; SE, standard error.

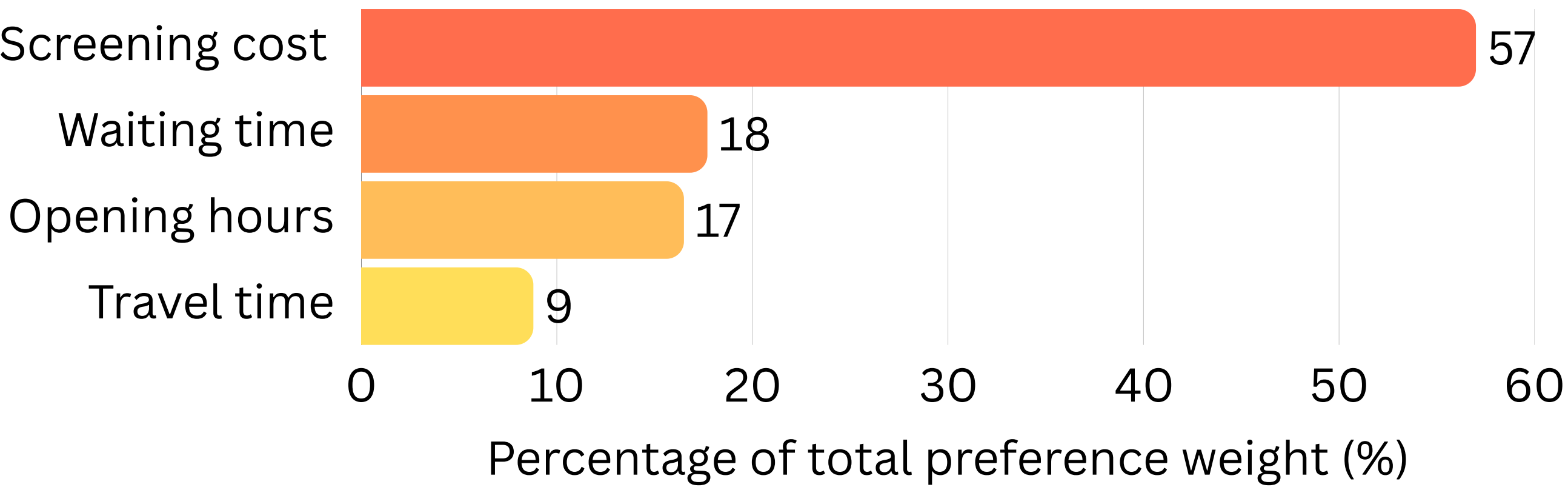


Figure 2 Relative importance of each attribute

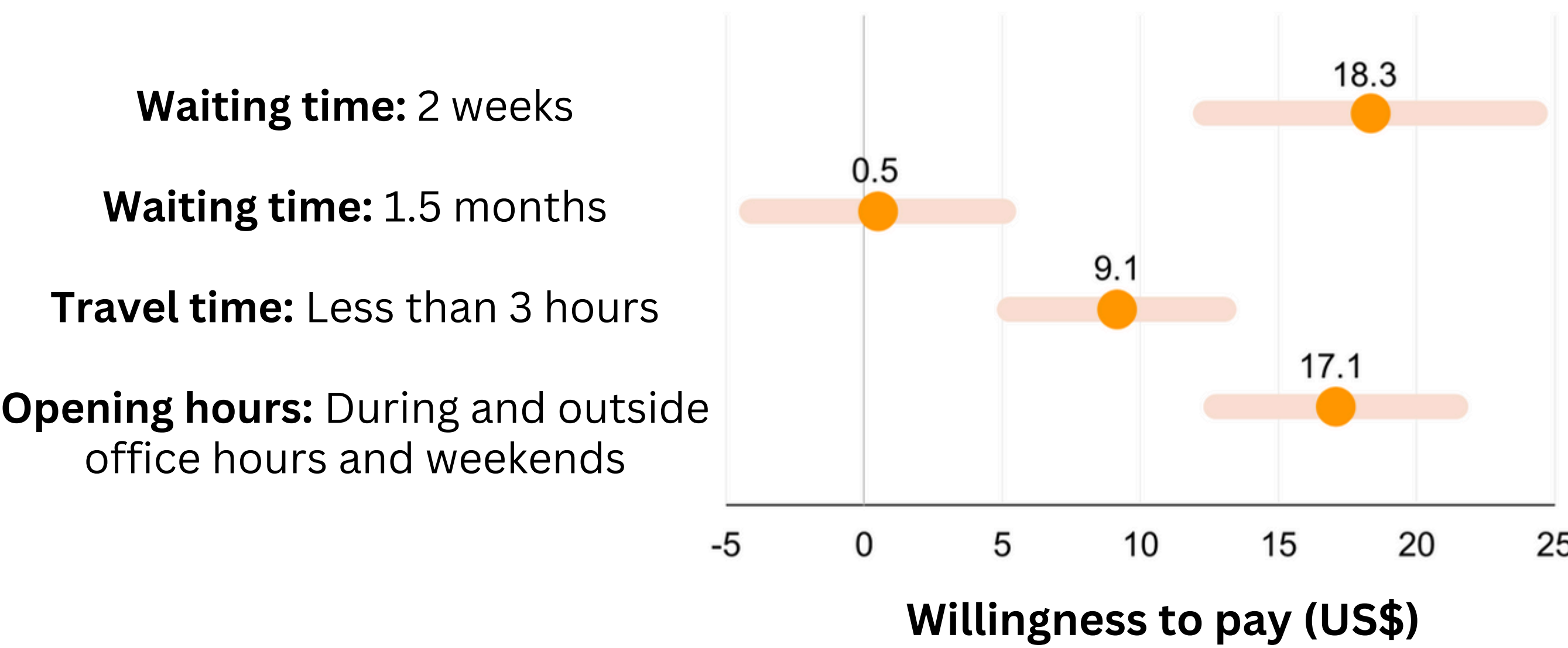


Figure 3 Willingness to pay for each attribute level

## CONCLUSIONS

- Cost is the most influential factor in screening choices.
- Respondents valued shorter waiting times, extended service hours, and shorter travel times.
- These insights can inform policy to align program design and pricing with women’s willingness to pay.

## Acknowledgements

The authors thank the Faculty of Pharmacy, Mahasarakham University, the Health Systems Research Institute for funding support, and all experts and stakeholders for their valuable contributions to this study.

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