# **Are Commercial Insurance Premiums Associated with the 340B Drug Pricing Program?**



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## BACKGROUND

- Congress created the 340B Drug Pricing Program (340B) in 1992 to ameliorate the unintended consequence of the Medicaid best price rule.
- Drug manufacturers participating in Medicaid and Medicare Part B are required to sell discounted outpatient drugs to 340B covered entities that serve uninsured and underinsured patients.
- 340B has grown substantially in the past decade,<sup>1,2</sup> but the relationship between 340B growth and employer premiums has not been explored.

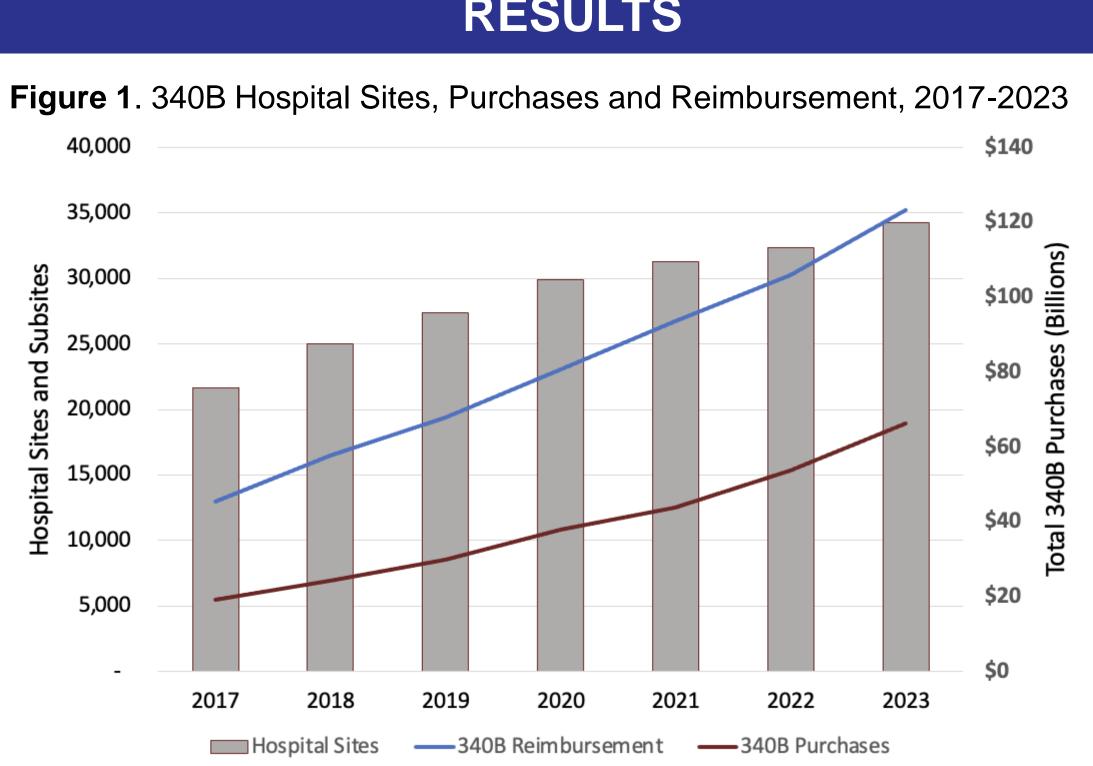
## **OBJECTIVES**

• The aim of this study is to test the association between 340B growth and commercial insurance premiums from 2017 to 2023.

## METHODS

- We measured 340B activity based on the hospital site density (HSD), defined as the number of active hospital sites per 10,000 population in each state.
- We used the Kaiser Family Foundation website to collect mean employer-based insurance premiums by state and year.
- Using separate fixed effects regression models for family coverage and single coverage premiums, we tested whether growth in 340B density impacts changes in premiums after controlling for other factors: per capita income, labor force participation rate, smoking rate, and mean family and individual health coverage deductibles.

340B program growth is associated with meaningful increases in commercial insurance premiums; states with high 340B activity have the highest premiums.



## RESULTS

• From 2017 to 2023, we found that the number of active 340B hospital sites increased with the growth in overall 340B hospital purchases and reimbursement (Figure 1).

• In the same period, mean family and single coverage premiums for employer-based plans grew by \$5,163 (28%) and \$1,746 (27%), respectively, and the average HSD increased by 0.45 (48%).

• The regression analysis yielded 340B HSD coefficients equivalent to 305.2 for single coverage and 925.4 for family coverage premiums.

We applied the mean HSD increase from 2017 to 2023 (0.45) to the HSD coefficients in the regressions, which resulted in \$415 (0.45\*925.4, 95% CI: \$167 - \$665) and \$137 (0.45\*305.2, 95% CI: \$53 - \$222) in additional annual premium costs for family and single coverage plans, respectively.

Growth in 340B HSD was associated with 8% of the overall growth in employer premiums (415/5163 and 137/1746).

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## **RESULTS (cont.)**

- Applying the 8% growth in employer premiums to the total increase in employer-sponsored insurance premiums (\$287 billion) translates to \$23 billion in associated employerbased healthcare expenses.
- Since employees pay approximately 20% of premium costs, 340B growth is associated with roughly \$4.5 billion in increased costs to employees from 2017 to 2023.
- 340B activity varied across states. Specifically, states with relatively high HSD pay 4.5% higher employer-based health insurance premiums compared to states with relatively low 340B HSD.

## **DISCUSSION & CONCLUSION**

- Our results suggest that 340B program growth is associated with meaningful increases in commercial insurance premiums and that states with high 340B activity pay the most in premium costs.
- Commercial employers and their employees are funding 340B program growth without receiving clear benefits, which raises concerns around program integrity.

## REFERENCES

- 1. HRSA. 2023 340B Covered Entity Purchases. <u>https://www.hrsa.gov/opa/updates/2023340b-</u> overed-entity-purchases
- 2. Martin R, and Karne, H. The 340B Drug Discount Program Grew to \$124B in 2023. IQVIA. 2024. https://www.iqvia.com/-/media/iqvia/pdfs/us/white-paper/2024/iqvia-updateon-size-of-340bprogram-report-2024.pdf