How Should Health Economists and Health Policymakers Measure the Costs of Inequality?

An Approach Using Social Welfare Functions and the Generalized Risk-Adjusted Cost-Effectiveness (GRACE) Model to Measure Individuals' Values



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# What are social welfare functions?

- Social Welfare Functions (SWFs) add together measures of the well-being of members of a society to get a "Total" measure of well-being.
- Since we're "adding up," let's agree on some notation:
  - Total =  $x_1 + x_2 + ... + x_N = \sum_{j=1}^N x_j$ where  $x_j$  is something specific to person *j*.
  - Define the change in  $x_i$  as  $\Delta x_i$ .
  - Then  $\Delta Total = \sum_{j=1}^{N} \Delta x_j$
- This is the only math I'll use today.

# Fundamental Pillars for a Proper SWF

- Fundamental Basis #1: Respect individual preferences.
  - People's own measures of their well-being are the proper values, not those of somebody else.
- Fundamental Basis #2: Respect the Pareto principle.
  - "Mutual agreements" rule the day.
- **Resulting conclusion:** "[A proper]... social welfare function must take the form of a weighted sum ... of all individual utility functions, with more or less arbitrary weights ...." (Harsanyi, *J. Polit. Econ.*, 1955, p 321)

### Fundamental Basis #1: Respect Individual Preferences

- Begin with the key ingredients:
  - $H_j$  is a person's health
  - $C_j = I_j medical spending_j$
- Now define a value (utility) function as  $V(C_j, H_j)$ .
  - More consumption,  $C_i$ , gives greater utility (Value).
  - Better health,  $H_j$  gives greater utility (Value).
- $V(C_j, H_j)$  is the proper utility function to use to construct SWFs that involve consumption and health.

# **Constructing Proper Social Welfare Functions**

• In addition to individual's own values,  $V(C_j, H_j)$ , now add in the societal weights for each person,  $\theta_j$ .

•SWF = 
$$\sum_{j=1}^{N} \theta_j \times V(C_j, H_j)$$

- This is just the weighted sum of each  $V(C_j, H_j)$ .
- Just like a weighted average in statistics....
- Now we have Harsanyi's (1955) proper SWF, which consists of a weighted sum of individual utilities.

# Where do the value measures and weights come from?

- Economists can measure the values people place on their own consumption and health:
  - • $V(C_j, H_j)$

• $\theta_i$ 

• Politicians and/or ethicists provide the societal weights:

... not intended to imply that politicians are ethical.....



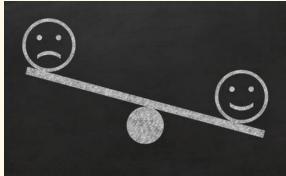
# Fundamental Basis #2: Respect the Pareto Principle

- A change in policy is Pareto-improving if it improves the well-being of at least one member of society while not making anybody else worse off.
- •This requires mutual agreement.



# How the Pareto Principal Works in SWFs

- If two or more people are affected, and if their SWF weights are equal, then only Pareto-improving choices may occur.
  - Mutual agreement rules the day.
- If the interests of Persons *j* and *k* conflict, then the only role of the SWF is to specify how the weights of those two compare. Unaffected parties don't count.
- If the weights differ, then SWFs allow changes that benefit one person at the expense of another.
  - The extent to which this can occur depends on the relative SWF weights.



# A SWF for the British National Health Service

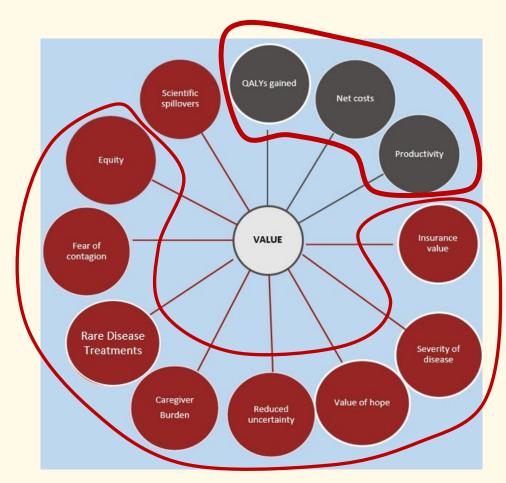
- $SWF = \sum_{j=1}^{N} H_j$
- $\Delta SWF = \sum_{j=1}^{N} \Delta H_j$
- $\Delta H_j = (LE_j \times \Delta HRQoL_j) + (HRQoL_j \times \Delta LE_j)$ 
  - This is the standard CEA model of value.
  - Use an intervention when  $ICER \leq K$  (the decision threshold)
  - Degrees of illness or disability do not matter.
  - Levels of income (consumption) don't matter.
  - Indeed, nothing else matters.
  - "...a QALY is a QALY is a QALY ..."

# Now Introduce the Generalized Risk-Adjusted Cost-Effectiveness (GRACE) Model

- Standard CEA does not allow for the key economic concepts of scarcity and satiation.
  - In CEA, any fixed gains in health "count" the same, no matter how scarce or abundant "Health" is.
- GRACE allows for scarcity and satiation.
- This single change eliminates most of the known defects of CEA.

#### GRACE and the ISPOR "Value Flower"

- Standard CEA captures only QALYs, cost and productivity.
- GRACE captures almost all of the other "Value Flower" elements in a single, unified economic model.
- All of these changes arise from one single change: allowing for scarcity and satiation in the valuation of health.



# In GRACE, the Ways in Which People Value Health Gains Depend on their Circumstances

- When HRQoL is "scarce" (more-serious illness) improving it has greater value.
  - Gains in HRQoL are multiplied by  $R_{j}$ ,
  - $R_j \ge 1$ , and  $R_j = 1$  only when a person is in perfect health.
  - $R_i$  increases exponentially as untreated HRQoL falls.
- When a person has a pre-existing disability, health is also "scarce."
  - Gains in health ( $\Delta H_i$ ) are multiplied by  $D_i$ .
  - $D_j \ge 1$  and  $D_j = 1$  only when a person has no pre-existing disability.
  - $D_i$  increases exponentially as the level of disability increases.

#### This Generalizes the SWF Approach of the BNHS

- BNHS model, without weights, says:
  - $\Delta SWF = \sum_{j=1}^{N} \Delta H_j$

• GRACE (abstracting slightly) crucially adds the  $R_i$  and  $D_i$  multipliers:

- $\Delta SWF = \sum_{j=1}^{N} \{R_j \times D_j\} \times \Delta H_j$
- In standard CEA,  $R_i = 1$  and  $D_i = 1$
- This means that the BNHS model is a "special case" of GRACE.
- BOTTOM LINE: GRACE *automatically* increases SWF value more for treating those with higher untreated illness severity and pre-existing disability.
- This comes from "*respecting individual preferences*," nothing else.

# Now add Societal Weights to the SWF "Total"

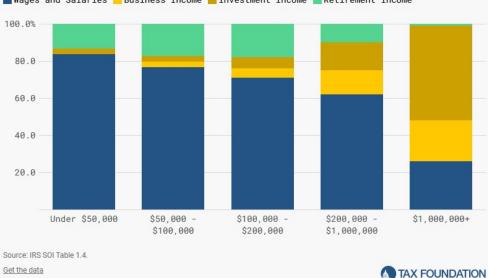
- $\Delta SWF = \sum_{j=1}^{N} \theta_j \times \{R_j \times D_j\} \times \Delta H_j$
- A society might choose different value weights,  $\theta_j$ , for other observable attributes:
  - Lower income
  - Limited access to healthcare, e.g., rural
  - Those suffering systemic discrimination by race, ethnicity, gender orientation...
  - Mothers, infants and children
  - Military Veterans
  - Etc.
- This is **GRACE** + "Distributional CEA"
  - Remember that  $R_j$  and  $D_j$  come from *respecting individual preferences*.
- In contrast, politicians and/or ethicists set the other  $\theta_i$  weights.

# Even Better: Using GRACE Compresses Health Inequality

- GRACE says that treating people with the most-severe illnesses and/or disabilities has the highest societal value.
- This leads to greater improvements in HRQoL and/or LE for such people if these rules are followed.
- Therefore, inequality in health naturally shrinks.

#### Still Better: Increasing Health of the Sickest and Most-Disabled Compresses Income Disparity

#### **Composition of Income Varies with Income Level**



Sources of Total Income by Income Group, 2021
Wages and Salaries Business Income Investment Income Retirement Income

# In Conclusion

- **The Question:** How Should Health Economists and Health Policymakers Measure the Costs of Inequality?
- The Answer: We should use properly constructed SWFs.
  - These SWFs should be weighted sums of individual's own values (utilities).
  - GRACE provides the proper way to measure value (utility).
  - This automatically gives higher societal weight to treatment of severely ill and disabled people.
  - Other weights, the  $\theta_i$ , are outside of the realm of economics.

#### Thank You for Your Time and Attention

