



## **ISPOR General Business Meeting Minutes**

Thursday, June 6, 2023, 12:15PM – 1PM EDT  
*Virtually via Zoom*

### **1. Call to Order and President's Report**

Jan Hansen, PhD, ISPOR  
President 2022 - 2023

The General Business Meeting was called to order by President Hansen at 12:15PM EDT.

Hansen welcomed the attendees. She informed the assembly that this meeting is being conducted virtually and that virtual annual meetings are legally permitted for non-profit organizations incorporated in the US State of New Jersey. She referenced ISPOR's Antitrust Policy.

Attendees included 56 members and staff.

The President's Report included a thank you to current Board members. She welcomed the incoming Board including: incoming President O'Rourke; new Directors O'Sullivan, Dawoud, Orsini; and President-elect Onukwugha. She recognized Berg's retirement and summarized her 8-year legacy as ISPOR's CEO.

Hansen provided an update on ISPOR's accomplishments during her presidency including progress on the "Amplify HEOR" initiatives. She presented statistics on ISPOR's progress with regards to Diversity, Equity, and Inclusion efforts.

Hansen introduced ISPOR's new CEO Robert Abbott.

### **2. CEO's Report - including Financial and Audit Committee Report**

Robert Abbott, ISPOR  
CEO/Executive Director

Abbott presented an update on ISPOR's 2022 accomplishments, finances, results of the 2022 Audit, operations, publications, and strategic priorities. He referenced ISPOR's 2022 Annual Report and Top 10 Trends.

### **3. Member Open Discussion**

Jan Hansen

President Hansen opened the floor for member questions. Questions presented by the membership are attached. All questions were addressed. She adjourned the meeting at 1PM EDT.

Question
Could you explain the item under Revenue labeled "Administrative" in a little more detail? Was it really negative 19%? What sort of products/services does this cover?
What has been our portfolio performance compared to benchmarks such as the S&P 500? When might we see a return of APAC and LATAM meetings?
What was the total response (#s of surveys) you received back on the future of ISPOR that was conducted late last year / early this year? And what were the key themes of areas for improvement you saw?
Why is the EU ISPOR this year only in-person, not hybrid?
Regarding the amplification of ISPORs voice especially in reaching decision makers, are we willing to address the interaction between market access and HEOR moving forward?
Why do we have to pay extra to access the previous meeting content online?
Can you make just the presentation slides available to in person attendees without extra charge? Historically, these have been available, and the cost of posting them on a webpage is nothing like what you pay for a polished professionally produced video experience.

Minutes prepared by: C. Darnowski, 6/7/2023  
 Reviewed by: J. Hansen, June 2023  
 Approved by: ISPOR Board, November 2023